EXHIBIT "B"

IN THE UNITED STATES DISTRICT COURT FOR THE EASTERN DISTRICT OF PENNSYLVANIA

ALEXANDRA JEWSEVSKYJ,

: NO. 15-CV-03041-JHS

Plaintiff,

: CLASS ACTION

Vs.

FINANCIAL RECOVERY SERVICES, INC.

and

LVNV FUNDING, LLC

and

RESURGENT CAPITAL

SERVICES, LP

and

ALEGIS GROUP, LLC

Defendant

Oral deposition of BRIAN BOWERS, held at the law offices of Flitter Milz, P.C., 450 North Narberth Avenue, Suite 101, Narberth, Pennsylvania 19072, on Thursday, February 4, 2016, commencing at 9:45 a.m., before Mary Ann Timko, Court Reporter.

TIMKO COURT REPORTING
P.O. Box 1266
Philadelphia, Pennsylvania 19105
(215) 751-9003



```
1
     APPEARANCES:
 2
           FLITTER MILZ, P.C.
           BY: ANDREW M. MILZ, ESQUIRE
 3
           450 North Narberth Avenue
           Suite 101
 4
           Narberth, Pennsylvania 19072
           610 - 822-0782
 5
           Attorney for Claimant
 6
          MARSHALL DENNEHEY WARNER COLEMAN & GOGGIN
           BY: RONALD M. METCHO, III, ESQUIRE
 7
           2000 Market Street
           Suite 2300
           Philadelphia, Pennsylvania 19103
 8
          Attorney for Defendant
           Financial Recovery Services, Inc.
 9
10
11
12
13
14
15
16
17
18
19
20
21
22
23
24
```

	1	2424	
1		I N D E X	
2	WITNESS:		PAGE
3	BRIAN BOWER	S	
4	By Mr.	Milz	4
5			:
6		EXHIBITS	
7	NUMBER	DESCRIPTION	PAGE
8	FRS-1	Letter	10
9	FRS-2	Responses to Plaintiff's Interrogatories	
10	FRS-3		22
11		Responses to Plaintiff's First for Production of Documents	Request 39
12	FRS-4	Original letter (retained by Mr. Milz)	44
13	FRS-5	Letter	
14	FRS-6	Letter	5 4
15	FRS-7	Letter	5 5
16	110,	neccei	63
17			
18			
19			
20			
21			
22			
2.3			
24			
			i

```
1
                    (It is hereby stipulated and agreed
             by and between counsel that the reading,
 2
 3
             signing, sealing, filing, and
             certification of the deposition is waived;
             and that all objections, except as to the
 5
             form of the question, are reserved until
 6
 7
              the time of trial.)
 8
 9
                    BRIAN BOWERS, having been first duly
10
             sworn, was examined and testified as
1.1
             follows:
12
13
     BY MR. MILZ:
             Sir, could you state and spell your name
14
     for the court reporter, please?
15
             Brian C. Bowers. That's B-R-I-A-N, middle
16
     initial C, B-O-W-E-R-S.
17
18
             Mr. Bowers, we met right before the
     deposition. My name is Andy Milz. I represent
19
     the Plaintiffs in this matter. I understand
20
21
     you're here to speak on behalf of Financial
    Recoveries?
22
23
     Α.
             Correct.
24
     Q.
             What's the full name of the company?
```

1	A. Financial Recovery Services, Inc.		
2	Q. Where are you located?		
3	A. We're located in Edina, Minnesota.		
4	Q. Have you ever been deposed before?		
5	A. Yes.		
6	Q. How many times?		
7	A. Less than a half a dozen.		
8	Q. Do you recall what the depositions were		
9	about?		
10	A. Collection cases.		
11	Q. Were they cases where Financial Recoveries		
12	was a defendant?		
13	A. Correct.		
14	Q. And you were representing the company?		
15	A. Correct.		
16	Q. Did they involve alleged violations of the		
17	Fair Debt Collection Practices Act?		
18	A. Correct.		
19	Q. Do you feel that you're familiar with the		
20	processes that go on in a deposition?		
21	A. I'm somewhat familiar, yes.		
22	Q. You understand it's a question and answer		
23	session. I'll ask the questions, you provide the		
24	answers.		

1	A. Correct.		
2	Q. You wait until I finish asking my question		
3	before you answer.		
4	A. Correct.		
5	Q. Let's try not to speak over each other		
6	because it makes it hard for the court reporter to		
7	keep up with us.		
8	Is there any reason, sir, why you might be		
9	unable to testify truthfully and to the best of		
10	your knowledge today?		
11	A. No.		
12	Q. Do you understand your role here is to		
13	speak on behalf of Financial Recoveries?		
14	A. Correct.		
15	Q. You understand that corporations aren't		
16	living, breathing entities. They can't speak for		
17	themselves. They have to select somebody to speak		
18	for them?		
19	MR. METCHO: I'm going to object to		
20	the form of the question. I'm not even		
21	sure that it is a question.		
22	Mr. Bowers, you can respond if		
23	you're able.		
24	THE WITNESS: Could you rephrase?		

```
1
                   MR. MILZ: I'll scratch that
 2
             question.
     BY MR. MILZ:
 3
          Do you understand that your testimony
 4
     binds Financial Recoveries in this case?
 5
             I understand that I'm speaking on behalf
 6
     of Financial Recoveries Services.
 7
     Q. Sir, are you familiar with requirements in
 8
     the Fair Debt Collection Practices Act for debt
 9
     collectors to provide a notice of validation
10
11
     rights?
12
     Α.
             Yes.
13
             What's your understanding of that
     Ο.
14
     requirement?
            My understanding of that requirement is
15
     that in our initial communication with the
1.7
     consumer we must advise the consumer that they
    have the right to dispute the debt and that we
1.8
    must include that in our initial notification to
19
    the consumer.
21
             Are there any other rights that are
    provided to the consumer in that notice that
22
23
    you're aware of?
24
       We must provide to the consumer the name
```

- of the creditor, the amount of the debt, and we
- 2 | must provide the validation notice to the
- 3 | consumer.
- 4 Q. What's your understanding of how that
- 5 | notice is to be provided to the consumer?
- 6 A. That notice is to be provided to the
- 7 consumer within five days of making contact with
- 8 that consumer.
- 9 Q. Do you have any understanding of whether
- 10 | that notice must be provided in a certain size in
- 11 | the collection communication?
- 12 | A. Could you rephrase the question?
- 13 Q. Sure. Are there any guidelines that you
- 14 | must follow in providing the notice related to the
- 15 form and placement of the notice in your
- 16 | collection letters?
- 17 A. To my knowledge there is nothing that
- 18 states specifically where that notification needs
- 19 | to be placed nor the size font that needs to be
- 20 utilized.
- 21 Q. Does Financial Recoveries employ any
- 22 guidelines within its own business related to
- 23 where the validation notice is placed or what size
- 24 | print it's in?

- 1 A. When we design our letters, we ensure that
- 2 | the validation notice is on the front page and
- 3 | placed prior to any type of offers to the
- 4 consumers.
- 5 Q. Anything else?
- 6 A. And we ensure that the font is not smaller
- 7 | than the font used in the remaining portion of the
- 8 letter.
- 9 Q. When you say "the remaining portion of the
- 10 letter, " what do you mean by that?
- 11 A. The body of the letter.
- 12 | Q. Are there any written policies and
- 13 procedures which state that?
- 14 | A. That specifically address that? I don't
- 15 | believe so.
- 16 Q. Any internal memoranda that states that?
- 17 | A. I don't believe so.
- 18 | Q. Are there any internal emails within
- 19 | Financial Recoveries that state that policy you
- 20 | just stated?
- 21 A. I don't believe so.
- 22 | Q. Is this recorded anywhere in any written
- 23 | documentation?
- 24 A. I don't believe so.

```
1
     Q.
             So you stated that, and correct me if I'm
     wrong, it's Financial Recoveries' policy when
 2
     including the validation notice to ensure that the
 3
     validation notice is on the front of the letter,
     that it's placed prior to any offers to consumers,
 5
     and that the font is not smaller than the rest of
 6
     the remaining portion of the letter.
 7
 8
             Are there any other guidelines you follow
     regarding the inclusion of the validation notice
 9
10
     in your initial communication?
             We have each of our notices reviewed for
11
     compliance to federal and state laws by an outside
12
     legal team to ensure that the proper validation
13
     language is utilized and placed in a manner
14
15
     consistent with federal laws.
16
             Do you run each of your collection letters
     containing this notice by this outside legal team?
17
18
     Α.
             Could you rephrase that question, please?
19
     Ο.
             Yes. Do you run each of your form
     collection letters that include this validation
20
    notice by this outside legal team?
21
22
    Α.
             All of our notices prior to use are
    reviewed and approved by this outside legal team.
23
24
                   (Whereupon, letter was marked
```

```
1
             Exhibit Number FRS-1 for identification.)
     BY MR. MILZ:
 2
 3
             I'm going to hand you what's marked
     Q.
             Sir, do you understand this January 15,
 4
     2015 collection communication as the letter that's
 5
     subject to Miss Jewsevskyj's Complaint and the
 6
     letter that's at issue in this case?
 7
 8
     A .
             Yes. This appears to be a copy of that
     letter.
 9
             I want to hand you -- I'll hand it to your
10
     counsel first -- this is the original of the
11
     letter. I'll represent to you that's the original
12
13
     provided to me by my client.
14
                   MR. METCHO: Would you like Mr.
15
             Bowers to testify as to the actual letter
16
             or the copy that you handed him?
17
                   MR. MILZ: He can look at that. I
18
             just want the record to reflect that we
19
             have the original here.
     BY MR. MILZ:
20
2.1
             Mr. Bowers, if you want to compare the
     two, that's fine. I want to ask you, you see the
22
     facsimile there as substantially similar to the
23
24
     original that I've handed you?
```

```
1
     Α.
             Correct.
             Now, would you consider this to be a form
 2
 3
     letter?
 4
                    MR. METCHO: Can you define the term
             "form"?
 5
 6
                   MR. MILZ: Sure.
 7
     BY MR. MILZ:
             Now, Financial Recoveries didn't just type
 8
     up this letter and send it to Miss Jewsevskyj
 9
     individually, rather it created a series of
10
     substantially similar letters, populated
11
     information related to that particular consumer,
12
     and then have the letters mailed out. Is that an
13
14
     accurate reflection of how a letter like this is
15
     sent?
                   That would be an accurate statement
16
     Α.
             Yes.
     to the extent that the content of the letter would
17
     be similar other than the varying fields that are
18
     relative to the consumer as to address and account
19
20
     information.
21
             As far as the placement of the validation
     notice on a letter such as this, would that be the
22
     same in the form or template used by Financial
23
     Recoveries?
24
```

```
1
     Α.
             For this particular notice?
 2
     Ο.
             Correct.
 3
     Α.
             Yes.
             Just to make it easier for our discussion
 4
     Q.
     purposes here, is it your understanding that FRS
 5
     employs a form or template when they use a letter
 6
 7
     such as this in a mailing to consumers?
 8
                    MR. METCHO: I'm going to object to
 9
             the form of the question. It's a bit
10
             confusing. Could you try to rephrase it?
11
                    MR. MILZ: I don't think it's
12
             confusing.
13
                   MR. METCHO: You can answer, Brian.
14
                    THE WITNESS: Could you just restate
             the question? You don't have to rephrase
15
             it, just restate it.
16
     BY MR. MILZ:
17
18
             When you send a letter like that out, is
19
     it based on a template?
20
     Α.
             Correct.
21
     Q.
             When you ask for the outside legal team to
     review one of your collection letters, a letter
22
     such as this, do you send them that template?
23
24
     Α.
             Correct.
```

```
1
                    MR. METCHO: Off the record just for
 2
             one moment, please.
                    (Discussion held off the record.)
 3
     BY MR. MILZ:
 4
             Did Financial Recoveries send this
 5
     Q.
     particular template to its outside legal team?
 6
 7
     Α.
             Yes.
 8
             Who was the outside legal team?
             It would be John Rossman at Moss and
 9
10
     Barnett and anyone in his office that he, I guess,
11
     would utilize.
             Generally speaking, when you sent that
12
     letter for review, that template, did you get a
13
14
     response from someone at this outside legal team?
15
     Α.
             Correct.
16
     Q.
             What type of response did you receive from
17
     them?
18
                   MR. METCHO: I'm going to object to
19
             the question as being subject to the
20
             attorney/client privilege. To the extent
21
             that the answer is general, you may
22
             answer.
                   THE WITNESS: Through the collection
23
24
             notice review program we would receive a
```

1 summation of or a checklist of the items 2 needed for purposes of compliance and an indication as to if this particular notice 3 was deemed compliant or not. 4 BY MR. MILZ: 5 That summation or checklist for purposes 6 7 of compliance, is that a document that you would receive after sending this notice for review? 8 9 Α. Yes. 10 Ο. Does that document include any reference to the size or placement of --11 12 MR. METCHO: I'm going to object to 13 the question. I'm going to instruct my 14 client not to answer the question. 15 question is seeking information that's 16 provided to FRS from their legal counsel 17 and it's protected by the attorney/client 18 privilege. 19 MR. MILZ: I just want to respond to 20 that objection saying at this point we 21 don't have an answer from Defendant. We 22 don't know whether the bona fide error is 23 at issue in this case. If indeed it is,

24

it's our position that any attorney/client

privilege related to communications with 1 counsel related to the drafting of this 2 notice are not privileged as the privilege 3 has been waived. And that goes for any 4 5 affirmative defense where Financial 6 Recoveries might be relying on the advice 7 of outside counsel in the creation of 8 this. You're instructing your client not 9 10 to answer? 11 MR. METCHO: Correct. 12 BY MR. MILZ: 13 Let me just ask one additional question 14 along those lines. What were the results of the summation or checklist for purposes of compliance 15 that you received from this outside legal team at 16 Moss and Barnett related to the template letter at 1.7 issue in this case? 18 19 MR. METCHO: Again, I'm going to 20 object to the question as being subject to the attorney/client privilege and direct 21 Mr. Bowers not to respond to the question. 22 BY MR. MILZ: 23 24 So, sir, earlier you testified that the Q.

- 1 | notice has to go out in the initial communication.
- 2 Do you remember mentioning that?
- 3 A. Correct.
- $4\mid \mathsf{Q}.$ Is that the initial communication sent to
- 5 Miss Jewsevskyj?
- 6 A. It is.
- 7 | Q. Would that template letter be the same
- 8 type of initial communication letter sent to other
- 9 | folks in Pennsylvania for the same creditor
- 10 | related to a debt such as this?
- 11 A. Not necessarily.
- 12 | Q. Was Miss Jewsevskyj the only person in
- 13 | Pennsylvania who received that form of initial
- 14 | communication letter sent by Financial Recoveries?
- 15 A. No.
- 16 Q. If someone received that particular
- 17 letter, that template letter, sent by Financial
- 18 Recoveries, would it be your understanding that
- 19 that was the initial communication sent to that
- 20 person?
- 21 A. Yes.
- 22 | Q. You testified earlier that the validation
- 23 | rights notice provides the consumer the right to
- 24 | dispute. Do you remember testifying to that?

- 1 A. Yes.
- 2 | Q. What happens when Financial Recoveries
- 3 | receives a dispute from a consumer?
- 4 A. The account's status is changed to
- 5 | disputed and an inquiry is made to the client, and
- 6 all collection activity is suspended until we can
- 7 obtain the information necessary to validate the
- 8 debt.
- 9 Q. So when you say all collection activity is
- 10 | suspended until you obtain the information
- 11 | necessary to validate the debt, does that mean
- 12 | Financial Recoveries can't continue to send
- 13 | collection letters?
- 14 A. Correct.
- 15 | Q. They can't continue to make collection
- 16 | calls?
- 17 A. Correct.
- 18 Q. They can't file suit against the consumer?
- 19 A. Correct.
- 20 Q. They can't communicate with the consumer
- 21 | in any way until if and when they're able to
- 22 obtain information necessary to validate the debt?
- 23 A. Correct.
- Q. What happens if Financial Recoveries can't

- 1 obtain that information necessary to validate the
- 2 debt?
- 3 A. The collection activity does not resume.
- 4 | Q. Would that most likely mean that Financial
- 5 Recoveries is not going to get paid on that
- 6 | account?
- 7 A. Correct.
- 8 | Q. In a case where the consumer disputes and
- 9 | collection activity is suspended and Financial
- 10 | Recoveries is unable to obtain information to
- 11 | validate the debt, in that case would the account
- 12 | be sent back to the creditor?
- 13 A. The creditor is notified of all disputes,
- 14 | and if we are unable to obtain proper validation
- of the debt, the account ultimately is returned as
- 16 disputed.
- 17 Q. It's returned as disputed to the creditor?
- 18 A. Correct.
- 19 Q. The creditor, just to be clear, that
- 20 Financial Recoveries is collecting that debt for?
- 21 A. Correct.
- 22 | Q. Who is the creditor on Financial
- 23 | Recoveries FRS-1?
- 24 A. The current creditor is LVNV Funding, LLC.

```
1
     Q.
              What's LVNV Funding, LLC?
              It's an organization that owns this debt.
 2
     Α.
              Do you understand that LVNV Funding is
 3
     Q.
     what would be referred to as a debt buyer?
 4
 5
              Correct.
 6
              In other words, they purchase charged off
     0.
     consumer debts from other entities, earlier
 7
     creditors, and then attempt to collect them?
 8
 9
     Α.
             Correct.
10
             Is it your understanding that when a debt
     Q.
     buyer is collecting from a consumer, that that
11
     consumer had no direct lending or borrowing
12
     relationship with that debt buyer?
13
14
                   MR. METCHO: I'm going to object to
             the form of the question. You can answer,
15
16
             Brian, if you're able.
17
                    THE WITNESS: I don't have
18
             sufficient knowledge of what kind of
             contact LVNV Funding has with any consumer
19
20
             because that's outside of my control.
21
             can only make a representation as to what
22
             happens with a consumer as it relates to
23
             Financial Recoveries Services.
24
     BY MR. MILZ:
```

1 Q. Do you have any understanding of whether LVNV directly lends money to consumers? 2 I don't know to the extent that LVNV 3 Funding does any lending in their business 4 5 practices. You only know them as a debt buyer? 6 Q. 7 Our relationship with LVNV Funding is only related to the debts that they have purchased. 8 What they do outside of that, I have no idea. 9 10 So when Financial Recoveries Services is collecting a debt on behalf of LVNV, those debts 11 are always debts that LVNV has purchased as a debt 12 13 buyer? 14 To my knowledge, yes. 15 Ο. In your experience at Financial Recoveries Services is it common for a consumer to dispute a 16 debt claiming that they do not recognize the name 17 of the correct creditor, i.e., a debt buyer? 18 19 Α. That does happen. However, that's why the 20 original creditor is also provided to the 21 consumer. 22 In your experience is it common for Ο.

Recoveries where the creditor is listed as a debt

consumers to dispute a debt to Financial

23

24

```
buyer where the consumer is disputing that the
 1
 2
     debt buyer actually owns this debt that was once
 3
     owned by the original creditor?
             That's not that common. More typically
 4
     they just do not recognize the relationship of the
 5
     current creditor. Once that's explained to them
 6
     they recall the account and know it as its
 7
     original creditor.
 8
 9
                    (Discussion held off the record.)
10
                    (Whereupon, Responses to Plaintiff's
11
             First Set of Interrogatories was marked
12
             Exhibit Number FRS-2 was marked for
13
             identification.)
14
     BY MR. MILZ:
15
             I'm handing you what's marked FRS-2.
     Q.
16
     do you recognize this document?
1.7
     Α.
             Yes.
             Actually if you turn to the last page, is
18
     Q.
     that your notarized signature on the last page?
19
20
     Α.
             It is.
             You'll agree with me these are Financial
21
     Recoveries Services, Inc.'s Responses to
22
     Plaintiff's First Set of Interrogatories?
23
24
     Α.
             Yes.
```

- 1 Q. I want you to turn to number two, please.
- 2 A. (Complies.)
- 3 Q. If you look at your answer to number two,
- 4 | it states that the January 15, 2015 letter was
- 5 sent to Plaintiff by FRS via FRS letter service
- 6 provider, CompuMail, Inc. Can you explain to me
- 7 | that process?
- 8 A. Yes. CompuMail is the printer that prints
- 9 and mails each of our template letters.
- 10 | Q. Does CompuMail have any input on the
- 11 | spacing used in the letters?
- 12 A. (No response.)
- 13 Q. Let me start this again. Does CompuMail
- 14 | have any control over the placement of the text on
- 15 | the template letters that they mail out for
- 16 | Financial Recoveries?
- 17 | A. To the extent that the notices are
- 18 designed to fit in a manner that allows for
- 19 preparation and delivery through the U.S. Postal
- 20 | Service CompuMail has some input into the design.
- 21 | However, they have no input into changing the font
- 22 size nor the language.
- Q. Those aspects are chosen by Financial
- 24 | Recoveries Services?

- 1 A. Correct. And once the final format of the
- 2 | template is completed it is reviewed and approved
- 3 by FRS.
- 4 Q. You said size and language. Does the same
- 5 go for any numbered paragraphs placed on the
- 6 | questioned communication?
- 7 A. I don't know what you mean.
- 8 | Q. For instance, looking at FRS-1 there are
- 9 | numbered paragraphs in the communication. That's
- 10 | something that's chosen by FRS?
- 11 A. Yes.
- 12 Q. If there are sections in the letter that
- are in bold, that's something that's chosen by
- 14 FRS?
- 15 A. Correct.
- 16 Q. If text was lower case or sentence text as
- opposed to all caps text, that's something that
- 18 | chosen by FRS?
- 19 A. Correct.
- 20 Q. If a letter is typed in eight point font
- 21 as opposed to a larger font, that's something
- 22 | that's chosen by FRS?
- 23 A. Correct.
- 24 Q. If a lighter color of black type is used

```
over a darker black type, is that something that's
 1
 2
     chosen by FRS?
 3
     Α.
             Correct.
 4
     Ο.
             Moving on to Question 3 on the
 5
     Interrogatories, you answered that you, Brian
     Bowers, drafted the subject letter in this case;
 6
 7
     correct?
 8
     Α.
             Correct.
 9
             Did your drafting of this subject letter
     Q.
     include the placement of the validation rights
10
     notice in the body of the letter?
11
12
     Α.
             Yes.
13
             Sir, did you review or rely on any
     Ο.
     guidance, any policies or procedures, related to
14
     the placement of the validation notice in that
15
     letter when you drafted it?
16
17
             Could you rephrase the question, please?
             Did you review or rely on any guidance or
18
     policies or procedures in placing the validation
19
     rights notice in that letter when you drafted it?
20
             I relied upon my knowledge in drafting
2.1
     Α.
22
     Financial Recoveries Services' collection
     templates and the information that I have obtained
23
     through the collection notice review process to
24
```

```
1
     ensure that the validation notice language was
     included in the body of the notice and that it did
 2
 3
     not or was not overshadowed.
             Sir, have you ever heard that the
 4
 5
     validation notice to be conveyed effectively to a
     consumer must be, quote, sufficiently large to be
 6
 7
     read, comma, and sufficiently prominent to be
     noticed?
 8
 9
                   MR. METCHO: I object to the
10
             question as a conclusion of law.
11
                   Mr. Bowers, you could answer if
12
             you're able.
13
                   THE WITNESS: Okay. Could you
14
             repeat the question?
     BY MR. MILZ:
15
16
             Sure. Have you ever heard that it's been
     said by the Courts that for a validation notice to
17
    be conveyed effectively to a consumer it must be,
18
19
     quote, sufficiently large to be read and
     sufficiently prominent to be noticed?
20
21
             I have heard that. I don't know where I
    heard or read that. I know that it is part of
22
     some of the collection notice review process that
23
24
     we undergo.
```

1 By looking at this letter I can see that it's prominent and that it is in the first or 2 second paragraph of the letter. And even though I 3 have somewhat poor eyesight I can still see that 4 the language is there and it is understandable and 5 is of the same font size as the remaining portion 6 of the letter. So in no way, shape or form is it 7 8 something that is not noticeable. 9 So that quote that I just gave you, you 10 said it's part of the notice or review to you understanding. Is there any documentation that 11 12 you employ during that notice and review which would have that language in there sufficiently 13 14 large to be read, sufficiently prominent to be 15 noticed? 16 That would be a part of the communications 17 that I have with outside counsel. 18 Do you have any documentation relating to those communications with outside counsel in 20 relation to this template? 21 Α. As I have previously mentioned, we receive a collection notice review summary and approval 22 form for each letter that is submitted to the

collection notice review program, so we would have

23

24

```
1
     that.
             What did that say in relation to this
 2
     letter?
 3
 4
                   MR. METCHO: I'm going to object to
 5
             the question. It's seeking information
             that is protected by the attorney/client
 6
 7
             privilege. I'm going to direct Mr. Bowers
 8
             not to answer the question.
 9
     BY MR. MILZ:
             What's your understanding of the meaning
10
11
     of the word "prominent"?
             My understanding of the word prominent
12
     Α.
     would mean that it is not hidden.
1.3
14
             Any other understanding of the word?
     Q.
             I don't have a dictionary in front of me.
15
     Α.
             I've got a dictionary in front of me. I
16
17
     want you to look at the definition of the word --
18
                   MR. METCHO: Is this really
19
             necessary, Andy?
20
                   MR. MILZ: It is,
21
                   MR. METCHO: What's the basis for
2.2
             this?
23
                   THE WITNESS: I'll just look at it.
24
             One of the lines says readily noticeable,
```

```
and one says widely and popularly known.
 1
 2
             It's right from the dictionary. I guess
 3
             that would correspond to where we place
 4
             the notice in the first or second
 5
             paragraph and it looks very prominent to
 6
             me. It looks like it's in a widely and
 7
             popularly known place. I've seen many
             validation notices and it seems like it
 8
 9
             would be in the right spot. It looks like
10
             it's standing out.
11
     BY MR. MILZ:
12
            Would the validation rights notice be
     Q.
13
     widely known to consumers receiving that letter?
14
     Α.
             I guess that depends on how many of these
     types of notices they happen to receive.
15
16
             And you, sir, have seen I guess hundreds
     or thousands of them over the years; correct?
17
18
     Α.
             I don't know how many exactly I've seen.
             And you, sir, you drafted that letter;
19
20
     correct?
21
     Α.
             Correct.
22
             You know where the validation notice is in
23
     that letter; correct?
24
    Α.
             Yes. It's in the first or second
```

```
1
     paragraph.
             The first or second? Where is it?
 2
     Q.
 3
     Α.
             It's right there.
 4
     Q.
             You're pointing to the second paragraph?
 5
     Α.
             I am.
             This definition of prominent from Merriam
 6
     Q.
     Webster's Collegiate Dictionary 10th Edition 1993
     lists prominent as to jut forward.
 8
 9
                    MR. METCHO: I'm going to object.
10
             Is there a reason that we're reading a
11
             dictionary at this point in the
12
             deposition?
1.3
                   MR. MILZ: Your objection is noted.
14
     BY MR. MILZ:
15
             Are you stating that it's your position
16
     that the validation notice in this second
     paragraph juts forward from the other copy in the
17
18
     body of the collection letter?
19
             Is there more to the definition in the
     Α.
     dictionary as it relates to that particular word?
20
21
     Ο.
             Sure.
22
             And can we review it in its entirety as a
23
     definition rather than that one component of it?
             Absolutely. To jut forward, standing out
24
     Q.
```

```
or projecting beyond a surface or line, readily
 1
     noticeable, widely and popularly known.
 2
              Is this readily noticeable, this second
 3
     paragraph, in comparison to the rest of the copy
 4
     in the body of that collection letter?
 5
             As I read it, yes, it is very readily
 6
 7
     noticeable.
             So let's go through these
 8
     Q.
     characterizations of the word prominent here.
 9
     Does it jut forward -- and we'll go through each
10
11
     of them -- does it jut forward in relation to the
12
     remainder of the body of that letter?
1.3
                    MR. METCHO: I'm going to object to
             this line of questioning also as
14
15
             constituting conclusions of law.
16
                   Mr. Bowers, you can answer if you
17
             are able.
18
                    THE WITNESS: In my opinion it's
19
             very noticeable.
2.0
     BY MR. MILZ:
21
             Does it jut forward from the rest of the
     copy or as you say it was in the same size and
22
23
     type as the rest of the body?
24
     Α.
             In my opinion that language is not
```

- 1 | overshadowed by the remaining portion of letter.
- 2 Q. I understand that, Mr. Bowers. You
- 3 drafted the letter and you're representing the
- 4 Defendant in this case. I'm asking a simple
- 5 question.
- Does that second paragraph jut forward in
- 7 relation to the rest of the body of the language
- 8 in the letter?
- 9 A. You know, I'm not going to argue or debate
- 10 | the meaning of the word "prominent" with you. It
- 11 stands by itself. And so I can only state to you
- 12 | that it is my position and opinion that the
- 13 | validation notice is not overshadowed by the
- 14 remaining portion of the letter and that it is
- displayed in accordance with the law.
- Q. Would you agree that if the validation
- 17 | notice was in bold, it would be more prominent
- 18 | than the rest of the body of that letter?
- 19 A. To my knowledge there's nothing that
- 20 indicates or is required that this language be in
- 21 bold.
- Q. That's a yes or no question that I asked
- 23 you. You could answer it yes or no. I don't
- 24 really care what your answer is.

```
But looking at that second paragraph if
 1
     that was in bold or if that was underlined, would
 2
     it be more prominent than the rest of the copy of
 3
     the letter?
 4
             If Congress intended for it to be in bold,
 5
     Α.
     they would have required it in the legislation.
 6
             So you're not going to answer my question?
 7
     Ο.
     Α.
 8
             I answered it to the best of my ability.
 9
     0.
             Is that second paragraph standing out or
10
     projecting in any way in relation to the rest of
11
     the body in the copy of that letter?
             It is placed in the first or second
12
     Α.
     paragraph of any validation letter to any consumer
13
     at FRS, Financial Recoveries Services.
14
15
             This is the second time you said it's
     placed in the first or second paragraph. In this
16
     particular letter is it placed in the first
17
18
     paragraph, the validation notice?
19
             No, it is not in the first paragraph.
     is in the second paragraph in this particular
20
     letter.
2.1
22
             So in this particular letter does this
     second paragraph, that's the validation notice --
23
     I'll ask it again. It's a yes or no question.
24
```

- 1 Does it the stand out or project in relation to
- 2 | the remainder of the body of this collection
- 3 | letter?
- 4 A. I think that it stands out as it is in the
- 5 top portion of the letter.
- 6 Q. So again you're not going to answer yes or
- 7 | no?
- 8 | A. I answered the question to the best of my
- 9 ability.
- 10 Q. So you think that that's readily
- 11 | noticeable?
- 12 A. Yes.
- 13 | Q. Would it be more noticeable if, for
- 14 | instance, it was indented or there was a heading
- 15 | stating important notice?
- 16 A. I guess that would be a matter of opinion.
- 17 Q. It's your opinion that it wouldn't be?
- 18 A. In my opinion I tend to read a notice in
- 19 its entirety.
- Q. I'll move to Interrogatory Number 5.
- You'll agree we ask for any and all documents in
- 22 your possession including electronic documents
- 23 such as emails which address or bare upon the
- 24 size, font, readability, placement and/or format

BRIAN BOWERS

of the validations rights notice utilized in your collection letters, and attach documents which relate to your answer.

You object and then you say Defendant is not in possession of any documents indicating that the font size used in the letter at issue was not appropriate.

I just want to clarify that we were not asking for documents that mention that the font size was not appropriate. We're looking for any and all documents which address or bear upon the size, font, readability, placement or format.

With that clarification, which I think is apparent from the Interrogatory, are there any documents that exist responsive to this discovery request?

- A. I believe that the answer states that the Defendant is not in possession of any documents indicating that the font size used in the letter at issue was not appropriate.
- Q. Do you have any documents reflecting that the font size used in the letter was appropriate?

 A. Such as? Can you give me an example of anything?

1 Q, They would be your documents. I don't know. Emails, memos, policies and procedures. 2 3 Here again --4 Ο. We're not just asking for font size, but 5 readability, placement and format of the validation notice. Your answer specifically 6 mentions font size, but there's more to our 7 8 question. 9 Here again, that goes back to the 10 collection notice review program and the communications back and forth from our outside 11 counsel that reviews these notices as we 1.2 13 previously discussed. 14 So are you stating that any documents 15 responsive to this would be subject to an 16 attorney/client privilege? Because if so, that objection is not made. We've not been provided 17 with any privilege log. This information is 18 19 discoverable. 20 MR. METCHO: We can follow up with 21 both Mr. Bowers and counsel regarding a 22 particular document. If that is the case 23 and we find that, we can amend our

response to Interrogatory Number 5.

24

1	THE WITNESS: There would be one
2	document that we do review, and that is
3	the ACA's Guide to Federal and State
4	Collection Laws.
5	BY MR. MILZ:
6	Q. That's a document you keep in your
7	possession?
8	A. We subscribe to a subscription from the
9	ACA and it's a three-ring binder. It's readily
10	available to anybody.
11	MR. MILZ: Well, I'll ask that any
12	information bearing on the size, font,
13	readability, placement and/or format of
14	the validation rights notice reflected in
15	that Guide is produced. We don't need the
16	whole thing.
17	MR. METCHO: I'll discuss it with my
18	client. When he gets back to his place of
19	business he can
20	MR. MILZ: I certainly don't want
21	the whole three-right binder.
22	MR. METCHO: look at documents
23	and whatever is responsive to the request
24	will be produced. The documentation is

```
1
             readily available in the public domain as
 2
             Mr. Bowers stated.
     BY MR. MILZ:
 3
 4
             Mr. Bowers, apart from yourself does
 5
     anyone else at Financial Recoveries Services have
 6
     any involvement in the drafting or approval of
     template collection letters such as FRS-1?
 7
 8
     Α.
             No.
                   MR. MILZ: I'll just note for the
10
             record, Ron, that Number 8 is apparently
11
             subject to your objection, and our
             conversation related to Number 5 as well.
12
     BY MR. MILZ:
13
             Looking at Number 10, sir, are you aware
14
     of any affirmative defenses that Financial
15
16
     Recoveries is raising in this case?
17
                   MR. METCHO: Not as an objection,
18
             but for the record, we have yet to file an
19
             Answer in this matter. We will be filing
20
             an Answer which will contain several
             affirmative defenses. It needs to be
21
22
             approved by the client first. After that
23
             Answer is filed we can update our response
24
             to Interrogatory Number 10.
```

```
1
                   (Whereupon, Responses to Plaintiff's
 2
             First Request for Production of Documents
             was marked Exhibit Number FRS-3 for
 3
             identification.)
     BY MR. MILZ:
 5
 6
     Q.
         I want to hand you what I'm going to mark
 7
     FRS-3.
 8
                   (Discussion held off the record.)
 9
     BY MR. MILZ:
10
            Looking at Number 1, are you aware, sir,
11
     of any documents that Financial Recoveries
     Services will be relying on in defending against
12
    Plaintiff's claims or supporting any of its
1.3
     affirmative defenses?
14
15
           Could you rephrase that question again,
16
     please?
17
    0.
             Are you aware of any documents that
18
     support or go against any claim raised by Miss
     Jewsevskyj in this case that are in Financial
19
20
    Recoveries' possession?
21
           Not to my knowledge.
22
                   (Discussion held off the record.)
23
    BY MR. MILZ:
24
    Q. Sir, I want to call your attention back to
```

```
FRS-1, the letter in this case. I want you to
 1
     look at the margins of that page where the body
 2
     is. Is that something that's selected by FRS or
 3
     is that something in control of the printer?
             We ask the printer to format the language
 5
     or the format of the letter in such a way that it
 6
     fits so that they can print everything that needs
 7
     to be on the letter and properly mail the letter.
 8
 9
             You say everything that needs to be on
     Ο,
     this letter. With this initial communication the
10
     only information that needs to be on the initial
1.1
12
     communication would be the information that's
     required by the debt collection laws; correct?
13
14
                   MR. METCHO: I'm going to object to
15
             the form of the question. Try to clarify
16
             that question, Andy, please.
17
                   MR. MILZ: I think it's clear.
18
                   MR. METCHO: If you can answer it,
19
             Mr. Bowers, please do.
20
                   THE WITNESS: You need to provide
21
             all of the disclosures that are required
22
             by debt collection laws, that is correct.
23
             And you would need to provide the
24
             information as it's related to the
```

```
creditor and the balance itemization.
 1
 2
             need to also make sure that the consumer's
 3
             information is there related to their
 4
             address and return address, and you need
 5
             to provide them with information as to how
             to contact you or resolve the matter.
 б
 7
     BY MR. MILZ:
             I want you to look at the third paragraph
 8
     down, We are authorized to offer you the
     opportunities listed below; do you see that?
10
11
     Α.
             I do see that.
12
     Ο.
             Then there are four numbered paragraphs
     that are indented with an open parenthesis there;
13
14
     do you see that?
15
             I do see that.
     Α.
16
             Then it's what looks like payment options;
17
     correct?
18
     Α.
             Yes, that's correct.
19
             That information regarding these payment
     Ο.
     options, that is not something that is required by
20
21
     law to be included in initial communication to a
22
     consumer, is it?
23
             It is not specifically required by the
     law, but it is something that many consumers take
2.4
```

- advantage of and many consumers utilize in order 1 to resolve their accounts. 2 3 So these are different options for them to Ο. pay Financial Recoveries? 4 5 These are different options for them to resolve their account. 6 7 But again, there's no law that mandates Q. that that type of information is included on the 8 initial communication to a consumer; correct? 9 10 That is correct. Financial Recoveries chooses to include 11 0. 12 that information on this letter; correct? For the benefit of the consumer we choose 13 Α. to provide them with options that they can choose 14 15 at their discretion. So this is for the consumer's benefit, not 16 for Financial Recoveries' interest in getting paid 17 on this account? 18
- MR. METCHO: I'm going to object to
- the form. Is that a question or a
- 21 statement?
- 22 BY MR. MILZ:
- 23 | Q. Was that your answer, sir?
- 24 A. My answer remains unchanged.

```
Below Number 4 there, there's a paragraph
 1
     Ο.
     that says Please mark your choice with an X; do
 2
 3
     you see that?
 4
             I do see that.
 5
     Q.
             Now, that paragraph continuing all the way
     down to the word "settlement" all in caps, that
 6
 7
     paragraph is not mandated by law to be in the
     initial communication to a consumer, is it?
 8
 9
             It is not mandated specifically for the
     requirements of fulfilling the validation notice.
1.0
11
             Below that paragraph there's a statement,
     Feel free to call us, and then your website there
12
13
     is in bold; do you see that?
14
             I can't tell specifically from this copy
15
     if that's in bold or not.
16
             Let me give you the original.
17
                   MR. METCHO: Andy, if he's going to
18
             testify as to the original letter, I think
19
             we should have it marked as an exhibit.
20
                   MR. MILZ: Okay, that's fine. I'm
21
             going to keep it in my possession if
22
             that's all right.
23
                   MR. METCHO: That's fine. I just
24
             want the record to reflect that Mr. Bowers
```

```
is testifying as to that particular
 1
             letter.
 2
 3
                    THE WITNESS: It doesn't appear to
             be bold to me.
 5
                    (Whereupon, original letter was
             marked Exhibit Number FRS-4 for
 6
 7
             identification.)
 8
     BY MR. MILZ:
     Q.
             It's underlined though; correct?
10
     Α.
             Yes, it is underlined.
11
                   MR. METCHO: Let the record reflect
12
             that Mr. Bowers is reading from what has
1.3
             been marked as FRS-4, which is the
14
             original. It's not a copy. It's the
15
             original letter that was mailed to the
             Plaintiff in this matter.
16
     BY MR. MILZ:
17
18
             Below that section there's a signature
     line and then there's a statement, This is an
19
     attempt to collect a debt. Any information
20
     obtained will be used for that purpose. This
21
     communication is from a debt collector. Do you
22
2.3
     see that?
24
       I do see that.
     Α.
```

```
And that information is required by law to
 1
     Q.
     be in your letter; is it not?
 2
 3
     Α.
             Correct.
             Financial Recoveries chose to have that
 4
     Ο.
     centered in the middle of this letter with white
 5
     space around it; do you agree?
 6
 7
                    MR. METCHO: I'm going to object.
 8
              It's not a question. It's a statement.
 9
             You can ask Mr. Bowers questions, but he's
10
             not just going to agree and disagree to
11
             your testimony.
12
     BY MR. MILZ:
             Who chose to put that statement in a form
1.3
     Ο.
14
     where it's centered amid white space in that
     section of the letter?
15
16
     Α.
             It's not material.
17
     Ο.
             I'm sorry?
18
     Α.
             It's not material.
19
     Q.
             What do you mean by that?
20
             It's not material how it's centered in the
           The office hours are centered in the page,
21
     page.
22
           What difference does it make?
     too.
23
             Well, I think it's up to the Court to
     determine what's material and relevant.
24
```

- 1 A. Okay. Well, I'm making a statement. What
- 2 difference does it make? It doesn't make any
- 3 difference and it's immaterial.
- 4 | Q. So I'll ask my question again. Who chose
- 5 for that statement to be centered in the portion
- 6 of the page amidst white space like that?
- 7 A. I don't recall. But since I drafted the
- 8 letter it was me. And my opinion is it's
- 9 | immaterial and makes no difference.
- 10 Q. Well, you could have chosen to do that
- 11 | with the validation notice, couldn't you?
- 12 A. I could have chosen to do that with
- anything in this page.
- 14 Q. But Financial Recoveries chose not to
- center the validation notice with ample white
- 16 space around it, didn't it?
- 17 A. FRS chose to put the validation notice in
- 18 | the notice as described by the law.
- 19 Q. Is it your position that you could not
- 20 have placed it in any more of a prominent or
- 21 | conspicuous manner?
- 22 A. I guess that's subject to opinion.
- Q. Instead Financial Recoveries did what they
- consider to be the bare minimum here?

```
1
                    MR. METCHO: Is that a question?
 2
                    Mr. Bowers, do not answer the
 3
             question.
                    You can ask a question, Andy, but
 5
             enough of the statements.
     BY MR. MILZ:
 6
 7
             Sir, looking in that section I was just
     talking about, the section that's centered amid
 8
 9
     the white space, about three-quarters of the way
     down the letter, you'll agree there's a statement
10
     in bold there that says See reverse side for
11
12
     important information?
13
     Α.
             Yes.
14
             That's in bold?
     Q.
15
     Α.
             Yes.
16
     Ο.
             And you chose to put that in bold?
17
     Α.
             Yes.
18
     Q.
             Turning the letter over, what is reflected
19
     on the back side of this letter?
20
             Generally speaking, these are additional
     information that's required by various states and
21
22
     that information may be provided on the back of a
     letter. In the event that you do put it on the
23
     back of the letter, there must be something on the
24
```

```
front of the letter that directs their attention
 1
     to see the reverse side for that information.
 2
 3
     Q.
             Would you agree that none of this
     information as relates to these other state laws,
 4
     California, Colorado, Massachusetts, Minnesota,
 5
     New York, North Carolina, Tennessee, Wisconsin, is
 6
     important at all to somebody with an address in
 7
     Pennsylvania, is it?
 8
             I would state that as it relates to
 9
     Α.
10
     compliance to Pennsylvania law it is not
     required. I would state that there's information
11
12
     on the back that directs any consumer to the FTC
     or the CFPB as it relates to any violations
13
     related to the Fair Debt Collections Practices Act
14
     and provides them information that if they have
15
     grievances as such that they have a resource at
16
17
     their avail. So if you don't believe that that's
18
     important to a Pennsylvania consumer, well, I
19
     guess that's your opinion.
20
     Q.
             Well, that wasn't my question. My
     question was related to those states, those
21
22
     specific statements related to the states.
     They're not relevant at all to a Pennsylvania
23
24
     consumer, are they?
```

- 1 A. Your question was if any of the
- 2 | information on the back was relevant to a
- 3 | Pennsylvania consumer or not.
- 4 | Q. My question was specific to those states
- 5 and I named the states.
- 6 A. Okay.
- 7 | Q. So if that information related to those
- 8 states wasn't on the back there, there would be a
- 9 lot more room in this letter to make that notice
- 10 | more conspicuous, wouldn't there be?
- 11 A. One less line.
- 12 | Q. I'm sorry?
- 13 A. One less line.
- 14 | Q. What do you mean by that?
- 15 | A. You said if that information wasn't in
- 16 | there, there would be one less line. See reverse
- 17 | side for important information. That's one less
- 18 | line.
- 19 Q. There's all this space on the reverse as
- 20 | well?
- 21 A. To my knowledge validation language must
- 22 be placed on the front of the letter and not the
- 23 back.
- Q. There's information on the front of this

- 1 letter taking up space that is not required to be 2 there, is there not?
- 3 | A. Can you ask me a question as it relates to
- 4 a specific item and if it's required there or
- 5 not?
- 6 Q. Well, I've already asked and you've
- 7 already stated that paragraph three starting with
- 8 | "We are authorized" going all the way down to
- 9 | "from this settlement," those paragraphs aren't
- 10 | required by law to be in your initial
- 11 | communication. Do you recall giving that
- 12 testimony?
- 13 A. I do.
- 14 | Q. By choosing to include this additional
- 15 | information would you agree with me that it
- 16 resulted in less space for the provision of the
- 17 required validation notice?
- 18 A. There is nothing in the law that states
- 19 that you cannot put information other than the
- validation language in the initial notice.
- 21 Q. So Financial Recoveries included this
- 22 additional information, did it not, in the attempt
- 23 | to get paid as well as providing the notice that's
- 24 required under the law?

- 1 A. FRS provided this additional information
- 2 to give the consumer options.
- 3 | Q. Options related to paying Financial
- 4 Recoveries?
- 5 A. Options related to resolving their
- 6 | account.
- 7 | Q. Why did you choose to use all block
- 8 capitalized text for this letter?
- 9 A. For many years we utilized block case,
- 10 | capital case, and it was just something that's
- 11 | always been done.
- 12 Q. Do you know why?
- 13 A. I believe that it was a carryover from the
- 14 | fact that our initial notices were internally
- 15 | created, and our collection platform back then
- 16 only utilized capital font, capital case
- 17 | lettering, so that's why that was the way it was.
- 18 We just never changed and it had never been a
- 19 problem.
- 20 Q. Well, that wouldn't require, would it, the
- 21 remainder of the text in that body to be all caps
- 22 | as well, would it?
- 23 A. Excuse me?
- 24 | Q. That carryover that you mentioned from how

```
1
     your internal --
             Correct. And you asked me how come our
 2
     sentence case or capital case came to be and I
 3
     answered the question to the best of my abilities.
 4
 5
             I just want to make sure we've got this
     Q.
 6
     clear for the record.
 7
             The fact that you have this carryover that
     you suspect is the reason why the notice was in
 8
     all caps does not require the entire body of the
 9
     text in this collection letter to be in all caps,
10
11
     does it?
12
             No.
             Would you agree that if the remainder of
13
     the body of this text was in sentence case and
14
     just the notice was in all caps, that the notice
15
     would be more prominent in this letter?
16
17
             I guess that's subject to opinion.
     Α.
             I'm asking would you agree. I'm asking
18
19
     for your opinion.
20
     Α.
             Potentially,
21
             Would you agree that the use of the all
     caps for the remainder of the body of the letter
22
```

causes the validation notice to blend in with the

remainder of the body of the letter?

23

24

```
It is of the same size font and format as
 1
     Α.
     the rest of the letter and as such follows the
     guidance provided by the law that you cannot
 3
     overshadow the disclosure itself.
 4
             Turning over to the reverse, looking at
 5
     the text on this page there's some caps and
 6
 7
     there's some sentence case, would you agree?
     Α.
             Yes.
 8
             If Financial Recoveries wanted to use
 9
     sentence case for the body of its collection
10
11
     letter on the front side, it could have?
12
                   MR. METCHO: Objection. Is it a
13
             statement or is it a question?
14
                   MR. MILZ: I asked would he agree.
15
                   MR. METCHO: You didn't, but thank
16
             you.
17
                   THE WITNESS: Yes, it can.
     BY MR. MILZ:
18
             You'll notice that some of these
19
     Ο.
     statements related to the various state laws in
20
21
     California, Colorado, Massachusetts, Minnesota,
     New York City, North Carolina, Tennessee,
22
23
     Wisconsin, each of those statements have before
     them a centered headline before the paragraphs
24
```

```
related to those states; would you agree with
 1
     that?
 2
 3
             Yes, that's correct.
     Α.
             Had Financial Recoveries wanted to, would
 4
     you agree that it could have included on the front
 5
     side a statement related to the validation notice
 6
     as a title in the middle above the validation
 7
     notice?
 8
 9
             You could add whatever you would want to
     the letter, albeit it's not specifically required
10
11
     by federal law that you do so.
12
             That wasn't my question. My question was
     Ο,
     if it wanted to, it could have included that
1.3
14
     there; correct?
15
     Α.
             I answered the question.
16
                    (Whereupon, letter was marked
             Exhibit Number FRS-5 for identification.)
17
18
     BY MR. MILZ:
19
     Q.
           I hand you what's marked FRS-5.
20
                   MR. METCHO: I think we've been down
21
             this road before. I'm going to object to
             it.
22
23
     BY MR. MILZ:
24
            Sir, do you recognize this as a letter
```

```
sent by your company, Financial Recovery Services,
 1
 2
     Inc.?
 3
     Α.
             Yes. But it seems to be --
 4
     Q.
             It's not the best copy.
 5
     Α.
             -- altered or missing or smudged.
             Now, you'll agree that this letter sent to
 6
     Q.
 7
     Miss Jewsevskyj was in sentence case?
     Α.
 8
             Yes.
 9
             Looking in between that one and FRS-1
     would you agree that when one reads the sentence
10
     case, it's easier to read than the all caps case
11
     of the FRS-1 letter?
12
             You're stating -- I would disagree.
13
             You would disagree? It's your position
14
     Ο.
     that the all caps letter is easier to read than
15
16
     the sentence case letter?
17
     Α.
             I guess that's subject to opinion.
             I'm asking for your opinion.
18
     Ο.
             That's why I'm saying. I'm saying both of
19
     Α.
     them -- I can read both of them the same.
20
21
                    (Whereupon, letter was marked
             Exhibit Number FRS-6 for identification.)
22
23
     BY MR. MILZ:
       I want to hand you what's marked FRS-6.
24
     Ο.
```

MR. METCHO: I'm going to object to 1 the use of this letter. It is an FRS 2 letter; however, it does not pertain to 3 4 the Plaintiff in this matter and the use of this letter in regard to either 5 Plaintiff's claims or the defense of this 6 7 matter are completely irrelevant. 8 However, I will allow Mr. Milz to ask questions, but note my objection on the 9 10 record that this letter has nothing to do 11 with the matter at hand. 12 MR. MILZ: I just want to respond that this letter was produced by the 13 14 Defendant in this case in support of its motion to dismiss the Complaint and the 15 16 sole document referenced in its discovery 17 response as being responsive to our 18 request. So I think that objection is 19 very ill founded. 20 MR. METCHO: Depending on your line 21 of questioning which is why I'm allowing the questioning. You can continue. 22 23 BY MR. MILZ: 24 Sir, we've established through your Ο.

```
Counsel that this is a Financial Recovery
 1
     Services, Inc. letter. Sir, is this also an
 2
     initial communication?
 3
 4
             Yes, it is.
             Indeed, does it say right in the middle of
 5
     the page above the body of the text in stars and
 6
     apparently in bold and caps "Initial
 7
     Notification"?
 8
             Yes, it does.
 9
10
             The text of that headline, Initial
     Notification, it is larger than the body that
11
12
     follows; correct?
13
     Α.
             Yes, in this case it is.
14
     Ο.
             Would you agree it calls the reader's
15
     attention to the middle of page?
1.6
                   MR. METCHO: Objection. You can
17
             answer.
18
                   THE WITNESS: It may or may not.
     BY MR. MILZ:
19
20
     Ο.
             Looking at the language of the body
     underneath that headline Insurance Notification,
21
22
     starting with "The accounts" going all the way
     down to "Commerce," would you agree that the
23
     information contained in this initial
24
```

```
communication is only information relating to
 1
     those disclosures that are mandated by law to be
 2
 3
     given to the consumer?
             It has the validation language as the
 4
     other exhibits that you provided in Exhibit 1 and
 5
     Exhibit 4. I believe that language is all the
 6
     same. It looks like it's all the same font size.
 7
     It looks like in this particular notice it is the
 8
     third paragraph rather than the second paragraph,
 9
10
     and it appears that our notice in FRS-1 and FRS-4
11
     provides further information as it relates to date
12
     of last payment, balance itemization and so forth.
13
             So I just want to ask my question again
     0.
14
     because that was not exactly responsive to my
15
     question.
16
             My question was would you agree with me
17
     that the information provided under that heading
     Initial Notification from the line The accounts
18
19
     all the way down to Commerce is solely information
20
     that is mandated by law to be provided to the
     consumer in the initial communication?
21
22
     Α.
             Starting with?
23
             Everything under that initial notification
     Ο.
2.4
     down to above Sincerely.
```

- 1 A. Yes.
- 2 Q. You will agree with me that there's no
- other extraneous information in that section;
- 4 | correct?
- 5 | A. There is no other information in that
- 6 section.
- 7 | Q. Would you agree with me that those legal
- 8 | notices are set out on their own without any other
- 9 | information in that area of that letter?
- 10 A. Correct.
- 11 Q. And that's quite different than Exhibit 1,
- 12 | is it not?
- 13 A. It's different, but it still contains the
- 14 | same information.
- 15 | Q. Would you agree then, sir, that these
- 16 | statutory notices stand out better or more
- 17 | prominently when they're on their own as compared
- 18 | to when they're placed in a body of text
- 19 | containing other extraneous information?
- 20 A. No more, no less.
- 21 | Q. Would you agree that the validation notice
- 22 | in this letter is more prominent because it
- 23 | follows a headline in larger bold capital letters
- 24 | surrounded by the stars stating initial

```
1
     notification?
 2
     Α.
             No.
             Would you agree that the validation notice
 3
 4
     is more prominent in this letter because the
     margins of the letter are much wider than in
 5
 6
     FRS-1?
             I haven't really noticed that.
 7
     Α.
 8
     Q.
             So your answer is?
     Α.
             No.
             When FRS sends the initial communication
10
     0.
     to Miss Jewsevskyj, if it wanted to it could have
11
     sent her an initial notification that included
12
13
     just those statutory notices and nothing else,
14
     couldn't they have?
15
             Miss Jewsevskyj was provided all of the
16
     required notifications that FRS needed to send.
             If it wanted to, it could have sent those
17
     Q.
18
     notifications separate and apart from the request
19
     for payment and the check boxes and numbered
20
     paragraphs, couldn't it have?
             It could have.
21
     Α.
2.2
     Ο.
             But it chose not to; correct?
23
             Correct. It chose to follow -- it
     Α.
24
     followed the guidance of federal law.
```

1 Q. Sir, over the years in your history of drafting these collection letters, particularly 2 the initial communication to consumers for 3 Financial Recovery Services, have you experimented 4 with placing the notice in various different spots 5 in the collection letters? Over the years, say 6 7 over the last five years? 8 It typically could be placed in the first 9 or second paragraph of the letter. And it's 10 placed there for the reason that the validation 11 language appears on the first letter is that it is 12 required by law. 1.3 Q. I'll go back to my question. I think 14 maybe it wasn't clear. 15 Over the years you've drafted several different versions of an initial communication to 16 17 be sent to consumers by FRS; correct? 18 Α. Correct. 19 Would you agree that in that period you Q, 20 have placed the validation notice required by 21 1692(g) in various different spots in those 22 initial communications? 23 Α. Not necessarily. 24 Q. We can look through some of them from over

```
1
     the years.
 2
                    (Discussion held off the record.)
     BY MR. MILZ:
 3
            Sir, over time -- I'll limit my request to
 4
     the last five years -- in your history of drafting
 5
     the initial communication for FRS there have been
 6
 7
     times when you included the initial communication
     in the very first paragraph of the collection
 8
     letter; is that correct?
10
             I don't have enough information to answer
11
     that.
12
                   MR. MILZ: If the witness is going
13
             to say it, then I think it's important for
14
             me to show him the document.
15
                   MR. METCHO: Ask it in another
16
             manner. Ask it in another way.
     BY MR. MILZ:
17
             Have you put the validation notice in the
18
    very first paragraph of collection letters in the
19
20
     past?
21
             We may have.
22
             If I showed you a collection letter from
     Q.
23
     FRS, that's an initial communication with the
24
    validation in the very first paragraph, would you
```

```
1
     agree that FRS --
 2
            As I previously testified, the validation
     language is in the first or second paragraph
 3
     typically of any validation notice or initial
 4
     notice that we send to a consumer. I previously
 5
     testified to that aspect.
 6
 7
             In your history of drafting the initial
     Q.
     communications to consumers for FRS have you
 8
     placed the validation notice in the last paragraph
     of the body of a collection communication?
10
11
             Not in recent history that I can
     recollect.
12
13
     Q.
             Did you in 2012?
14
     Α.
             I don't know.
15
                   MR. MILZ: I tried to go about it
16
             the way to get around any objection you
17
             have. I'm showing the document to the
18
             witness.
                   (Whereupon, letter was marked
19
20
             Exhibit Number FRS-7 for identification.)
21
    BY MR. MILZ:
22
             Sir, I'm handing you what's marked FRS-7.
23
                   MR. METCHO: I'm putting an
24
             objection on the record noting that this
```

```
1
             is the first time that counsel has seen
 2
             this letter. I cannot attest to the truth
 3
             or voracity of this letter. Due to that
 4
             fact I am directing Mr. Bowers to not
 5
             answer any questions pertaining to this
             letter. I'm putting an objection on the
 6
 7
             record to that effect.
 8
     BY MR. MILZ:
 9
             Mr. Bowers, would you agree with me that
     in this collection letter the validation notice
10
11
     required by 1692(g) is in the last paragraph of
     the body of the collection letter?
12
1.3
             I note that this notice is from --
     Α.
14
                   MR. METCHO: Again, I'm objecting
             and directing my client not to answer any
15
16
             questions pertaining to this particular
17
             letter that has been marked as Exhibit 7.
     BY MR. MILZ:
1.8
             In your time at FRS of drafting the
19
20
     initial communications have you drafted
21
     communications where the validation notice was
     placed separate and apart from the body of the
22
23
     text in a collection letter?
24
            Separate from the body of the text?
     Α.
```

```
1
     Q.
              Correct.
 2
     Α.
             No.
 3
             How long have you been drafting collection
     Ο.
     letters for FRS?
 5
     Α.
             Since 1996.
             Have you been CEO and president that
 6
     Ο.
 7
     entire time?
 8
     Α.
             Yes.
 9
             Would you agree, sir, that regardless of
     whether the language of your validation notice is
10
11
     correct and accurate or not, if the notice is
     placed in an inconspicuous or not prominent manner
12
     it can constitute a violation of the Fair Debt
13
14
     Collection Practices Act?
15
                    MR. METCHO: I'm going to object to
16
             the question as seeking a conclusion of
17
             law.
                   Mr. Bowers, you can answer if you're
1.8
             able.
19
                   THE WITNESS: I was going to answer
20
             in just that way. I think that is a
21
             question of interpretation of the law that
22
             is at issue right now and would be decided
23
             upon by the Judge and the Court.
24
     BY MR. MILZ:
```

- Q. Looking at FRS-1, when you collect debts for LVNV Funding, LLC are they consumer or are they commercial debts?
- 4 A. By true definition they could be either.
- Q. What's FRS' understanding of the debts it
- 6 collects on behalf of LVNV? Do they understand
- 7 them to be commercial debts or consumer debts?
- 8 A. We are not provided any distinction in any
- 9 placement file that it is necessarily a consumer
- 10 or a commercial debt. The fact of the matter is
- 11 | that dependent upon how the credit instrument was
- 12 used, it could be defined as either, which would
- 13 be yet to be defined.
- 14 Q. When collecting debts on behalf of LVNV
- 15 | Funding, does Financial Recoveries Services strive
- 16 | to adhere to the requirements of consumer debt
- 17 | collection laws?
- 18 | A. Yes, we do.
- 19 Q. Are you aware, sir, of LVNV Funding being
- 20 | in the business of purchasing charged-off
- 21 | commercial debts?
- 22 A. They can purchase whatever debts they
- 23 | want. So, yes, they can purchase commercial debts
- 24 | and they can purchase consumer debts if that's

1 what they choose to do. 2 Without getting into anymore particulars Q. than this, are you aware of any provision in your 3 4 agreement with LVNV related to the collection of 5 debts related to whether the debts you will be collecting are consumer or commercial debts? 6 7 Α. Not off the top of my head right now. I'd have to review those contracts. 8 9 MR. MILZ: Unless you're going to stipulate that we're talking about 1.0 11 commercial use here I need a copy of 12 that. And I know you're representing 1.3 LVNV, too. We would need a copy of the 14 purchase and sale agreements and things of 15 that nature. Hopefully we can get around 16 that, but --1.7 MR. METCHO: What are you looking 18 for, just to stipulate to the fact that 19 Miss Jewsevskyj's debt was a consumer 20 debt? 21 MR. MILZ: And the understanding from FRS that it was collecting consumer 22 23 debts with these communications. 24 MR. METCHO: All right. We can talk

```
1
             about that after the deposition.
                                                We can
 2
             stipulate to that effect.
 3
                   MR. MILZ: If not, we need
 4
             documentation.
 5
                   MR. METCHO: Fair enough.
 6
     BY MR. MILZ:
 7
             Is it Financial Recoveries' position in
     0.
     this litigation that in relation to the collection
 8
     of this debt from Miss Jewsevskyj it was operating
 9
     as a debt collector as defined by the Fair Debt
10
11
     Collection Practices Act?
12
     Α.
             Yes.
13
             Getting back to the line of questioning I
     was following up on earlier, over the years have
14
     you experimented with placing the 1692(g)
15
16
     validation notice in different spots in your
17
     collection letters?
18
             We have not experimented with not placing
     the required language on a notice, on a validation
19
20
     notice. We have always placed the required
21
     language in any initial validation notice. Has it
     happened to be in different locations such as the
22
23
     first, second or third paragraph? Yes, it has.
     But was there any scientific or rhyme or reason as
24
```

```
to why it was someplace or some scientific study?
 1
     No. It just was placed in a notice where it
 2
 3
     happened to fit at the time. And it was always of
     the same font size and it was always part of the
 4
     body of the letter so as not to be overshadowed.
 5
 6
             Do you keep any statistics on which
     Q.
     initial communication templates generate more or
 7
     less disputes or validation requests from the
 8
     consumers?
 9
10
     Α.
             No.
11
     Q.
             Do you know if the outside legal counsel
12
     you utilize keeps track of that information?
13
     Α.
             No.
14
                   MR. METCHO: I'm going to put an
15
             objection on the record regarding that
             last question regarding the information
16
17
             provided could possibly be subject to the
18
             attorney/client privilege.
19
                   MR. MILZ: I think that's all T
20
             have.
21
                   MR. METCHO: I have nothing
22
             further.
23
                    (The deposition was concluded at
24
             12:17 p.m.)
```

CERTIFICATION I, Mary Ann Timko, do hereby certify that the proceedings, evidence, and objections noted are contained fully and accurately in the notes taken by me of the preceding deposition; and that this copy is a correct transcription of the same. COURT REPORTER (The foregoing certification of this transcript does not apply to any reproduction of same by any means unless under the direct control and/or supervision of the certifying reporter.)

DEPT 813 8674679315013 PO BOX 4115 CONCORD CA 94524

RETURN SERVICE REQUESTED

January 15, 2015

haddanadahlalakiblidaadadahdalahlakil

ALEXANDRA JEWSEVSKYJ 4743 WORTH ST PHILADELPHIA PA 19124-2813

FINANCIAL RECOVERY SERVICES, INC.

P.O. Box 385908 Minneapolis, MN 55438-5908 1-877-902-5064

CURRENT CREDITOR: LVNV FUNDING LLC ORIGINAL CREDITOR: CREDIT ONE BANK, N.A. REGARDING: MHC RECEIVABLES, LLC ACCOUNT NUMBER: XXXXXXXXXXXXX9706 DATE OF LAST PAYMENT: 02/24/09 CHARGE-OFF DATE: 10/23/09

BALANCE ITEMIZATION PRINCIPAL BALANCE: \$558,34 INTEREST BALANCE: \$569.66 BALANCE DUE: \$1128.00 FRS FILE NUMBER: W429 ON-LINE PIN NUMBER: 192

(Used to access and view your file on WWW.FIN-REC.COM)

PLEASE BE ADVISED THAT LYNY FUNDING LLC THE CURRENT CREDITOR-DEBT PURCHASER HAS PURCHASED THE ACCOUNT REFERENCED ABOVE AND IT HAS BURN PLACED WITH OUR OFFICE FOR COLLECTION. AS OF THE DATE OF THIS LITTER, YOU OW! \$1128.00. BECAUSE OF INTEREST THAT MAY VARY FROM DAY TO DAY, THE AMOUNT DUE ON THE DAY YOU PAY MAY BE GREATER. HENCE, IF YOU PAY THE AMOUNT SHOWN ABOVE, AN ADJUSTMENT MAY BE NECESSARY AFTER WE RECEIVE YOUR CHECK, IN WHICH EVENT WE WILL INFORM YOU BUFORE DEPOSITING THE CHECK FOR

UNLESS YOU NOTIFY THIS OFFICE WITHIN 30 DAYS AFTER RECEIVING THIS NOTICE THAT YOU DISPUTE THE VALIDITY OF THE DEBT OR ANY PORTION THEREOF, THIS OFFICE WILL ASSUME THIS DEBT IS VALID. IF YOU NOTIFY THIS OFFICE IN WRITING WITHIN 30 DAYS AFTER RECEIVING THIS NOTICE THAT YOU DISPUTE THE VALIDITY OF THIS DEBT OR ANY PORTION THEREOF, THIS OFFICE WILL OBTAIN VERIFICATION OF THE DEBT OR OBTAIN A COPY OF A JUDGMENT AND MAIL YOU A COPY OF SUCH JUDGMENT GRIP VERIFICATION. IF YOU REQUEST THIS OFFICE IN WRITING WITHIN 30 DAYS AFTER RECEIVING THIS NOTICE, THIS OFFICE WILL PROVIDE YOU WITH THE NAME AND ADDRESS OF THE ORIGINAL CREDITOR, IF DIFFERENT FROM THE CURRENT CREDITOR. THE OPPORTUNITIES LISTED ABOVE DO NOT AFFECT YOUR RIGHTS DESCRIBED BELOW. WE ARE AUTHORIZED TO OFFER YOU THE OPPORTUNITIES LISTED BELOW:

- () MY ACCOUNT WILL BE PAID IN FULL BY A ONE-TIME PAYMENT EQUAL TO THE BALANCE; OR
 - MY ACCOUNT WILL BE SITTLED IN FULL BY A ONE-TIME PAYMENT EQUIVALENT TO 40,00% OF THE ABOVE REFERENCED BALANCE IN THE AMOUNT OF \$451,20; OR
- MY ACCOUNT WILL BE SETTLED IN FULL BY THREE EQUAL CONSECUTIVE MONTHLY PAYMENTS EQUIVALENT TO 50,00% OF THE ABOVE REFERENCED BALANCE FOR A TOTAL REPAYMENT OF \$564,00; OR 3,
- () I WILL MAKE A MONTELLY PAYMENT THAT IS AFFORDABLE TO ME AT THIS TIME AS FOLLOWS, I WILL PAYS IS PAID IN FULL OR ANOTHER AGREEMENT IS NEGOTIATED. PAYMENTS WILL BE SENT ON OR BEFORE THE MONTHLY UNTIL MY ACCOUNT

PLEASE MARK YOUR CHOICE WITH AN "X" IN THE SPACE PROVIDED AND FORWARD WITH YOUR PAYMENT TO THE ADDRESS LISTED BELOW. YOU MAY CONTACT THE REPRESENTATIVE LISTED BELOW WITH ANY QUESTIONS. WE ARE NOT OBLIGATED TO RENEW OFFERS 2 THROUGH 4 ABOVE. FOR OFFIRS 2 AND 3 ABOVE, WHEN YOU HAVE SATISFIED THIS AGREEMENT, THE ACCOUNT(S) WILL BE CONSIDERED SETTLED IN FULL FOR LISS THAN THE FULL BALANCE AND YOU WILL BE RELEASED OF ALL LIABLITY RELATIVE TO THE ABOVE LISTED ACCOUNT(S). WE RECOMMEND THAT YOU CONSULT INDEPENDENT TAX COUNSEL OF YOUR OWN CHOOSING IF YOU DESIRE ADVICE ABOUT ANY TAX CONSEQUENCES WHICH MAY RESULT FROM THIS SETTLEMENT.

PLEASE FEEL FREE TO CALL US AT THE TOLL-FREE NUMBER LISTED BELOW. FRS NOW ACCEPTS SOME FORMS OF PAYMENT ONLINE AT WWW.FIN-REC.COM.
SINCERELY,
DAN JAMBOR
ACCOUNT MANAGER
TOLL FREE: 1-877-902-5064

THIS IS AN ATTEMPT TO COLLECT A DEBT. ANY INFORMATION OBTAINED WILL BE USED FOR THAT PURPOSE. THIS COMMUNICATION IS FROM A DEBT COLLECTOR.

SEE REVERSE SIDE FOR IMPORTANT INFORMATION.

Office hours are: Monday-Thursday, 7am to 8pm; Friday 7am to 5pm; Saturday 7am to noon.

""DETACH AND RETURN THIS PORTION OF THIS NOTICE WITH YOUR PAYMENT"

NOTE: ANY CHECK RETURNED FOR INSUFFICIENT FUNDS OR ACCOUNT CLOSED WILL BE ASSESSED A \$15.00 CHARGE.

Amount Enclosed: ALEXANDRA JEWSEVSKYJ 4743 WORTH ST PHILADELPHIA, PA 19124-2813 Work Phone:

FINANCIAL RECOVERY SERVICES, INC. P.O. BOX 385908 MINNEAPOLIS, MN 55438-5908 Մինդոյինիներերինին այներերին հետև



PLEASE	THECK YOUR PAYMENT OPTION BELOW	J
() PAID	N PULL - \$1128.00	•
() SETTI	JCD IN PULL - \$451.20	
-()sgri	RD IN 3 FOUAL PAYMENTS JNG - \$564,00	
	HLY PAYMENT PLAN OF:	
\$	BY OF BACH MONTH	

TOTAL BALANCE DUE: \$1128.00

FRS File#: 429 TOLL FREE: 1-877-902-5064

FRS092-0114-552399115-02914-2914

We are required under certain State and Local Laws to notify consumers of those States or Localities of the following rights. This list does not contain a complete list of the rights consumers have under Federal, State, or Local Laws.

ADDITIONAL INFORMATION FOR CALIFORNIA RESIDENTS

ADDITIONAL INFORMATION FOR CALIFORNIA HESIDENTS

The state Rosenthal Fair Debt Collection Practices Act and the federal Fair Debt Collection Practices Act require that, except under unusual circumstances, collectors may not contact you before 8 a.m. or after 9 p.m. They may not harass you by using threats of violence or arrest or by using obscene language. Collectors may not use false or misleading statements or call you at work if they know or have reason to know that you may not receive personal calls at work. For the most part, collectors may not tell another person, other than your attorney or spouse, about your debt. Collectors may contact another person to confirm your location or enforce a judgment. For more information about debt collection activities, you may contact the Federal Trade Commission at 1-877-FTC-HELP or www.ftc.gov.

ADDITIONAL INFORMATION FOR COLORADO RESIDENTS
FOR INFORMATION ABOUT THE COLORADO FAIR DEBT COLLECTION PRACTICES ACT, SEE www.coloradoritorneygeneral.gov/ca

COLORADO OFFICE LOCATION: 27 NORTH WILLERUP, SUITE B, MONTROSE, CO 81401 LOCAL PHONE: 970-249-7514 TOLL-FREE PHONE: 1-866-436-4766

A CONSUMER HAS THE RIGHT TO REQUEST IN WRITING THAT A DEBT COLLECTOR OR COLLECTION AGENCY CEASE FURTHER COMMUNICATIONS WITH THE CONSUMER. A WRITTEN REQUEST TO CEASE COMMUNICATION WILL NOT PROHIBIT THE DEBT COLLECTOR OR COLLECTION AGENCY FROM TAKING ANY OTHER ACTION AUTHORIZED BY LAW TO COLLECT THE DEBT.

ADDITIONAL INFORMATION FOR MASSACHUSETTS RESIDENTS

NOTICE OF IMPORTANT RIGHTS:

YOU HAVE THE RIGHT TO MAKE A WRITTEN OR ORAL REQUEST THAT TELEPHONE CALLS REGARDING YOUR DEBT NOT BE MADE TO YOU AT YOUR PLACE OF EMPLOYMENT. ANY SUCH ORAL REQUEST WILL BE VALID FOR ONLY TEN DAYS UNLESS YOU PROVIDE WRITTEN CONFIRMATION OF THE REQUEST POSTMARKED OR DELIVERED WITHIN SEVEN DAYS OF SUCH REQUEST. YOU MAY TERMINATE THIS REQUEST BY WRITING TO THE DEBT COLLECTOR.

IF YOU WISH TO DISCUSS THIS MATTER, PLEASE CALL US DIRECT, BETWEEN THE HOURS OF 8 A.M. AND 5 P.M. CST, AT THE NUMBER LISTED ON THE FRONT OF THIS NOTICE. MASSACHUSETTS RESIDENT OFFICE ADDRESS IS: 5230 WASHINGTON ST, WEST ROXBURY, MA 02132 WITH OFFICE HOURS: M-TH 10AM-3PM.

ADDITIONAL INFORMATION FOR MINNESOTA RESIDENTS

THIS COLLECTION AGENCY IS LICENSED BY THE MINNESOTA DEPARTMENT OF COMMERCE,

ADDITIONAL INFORMATION FOR NEW YORK CITY RESIDENTS

This collection agency is licensed by the New York City Department of Consumer Affairs. The license number is 1015506.

ADDITIONAL INFORMATION FOR NORTH CAROLINA RESIDENTS

North Carolina Department of Insurance permit number: 3917.

ADDITIONAL INFORMATION FOR TENNESSEE RESIDENTS

This collection agency is licensed by the Collection Service Board of the State Department of Commerce and Insurance.

ADDITIONAL INFORMATION FOR WISCONSIN RESIDENTS

This collection agency is licensed by the Division of Banking in the Wisconsin Department of Financial Institutions, www.wdfi.org.

NOTICE TO ALL CONSUMERS

Our staff is trained to conduct themselves in a businesslike and professional manner, and to leave you with a positive experience in dealing with our Company. If you have a complaint, criticism, suggestion, or compliment about the way we are collecting this debt, please write to us at P.O. Box 385908. Minneapolis, MN 55438-5908, email us at compliance@fin-rec.com, submit on-line at www.tin-rec.com, or call us toll-free at (866) 438-2860 between 9am and 5pm CST Monday-Friday.

Federal Law prohibits certain methods of debt collection, and requires that we treat you fairly. You can stop us from contacting you by writing a letter to us that tells us to stop contact or that you refuse to pay the debt. Sending such a letter does not make the debt go away if you owe it. Once we receive your letter, we may not contact you again, except to let you know that there won't be any more contact or that we intend to take a specific action.

The Federal Trade Commission (FTC) and the Consumer Financial Protection Bureau (CFPB) enforces the Fair Debt Collection Practices Act (FDCPA). If you have an unresolved complaint about the way we are collecting your debt, please contact the fit online at www.flc.gov, by phone at 1-877-flc-help; or by mail at 600 Pennsylvania Ave NW, Washington, DC 20580. You can reach the CFPB online at www.consumerlinance.gov, or by phone at (855) 411-CFPB (2372).

When you provide a check as payment, you authorize us either to use information from your check to make a one-time electronic fund transfer from your account or to process the payment as a check transaction.

IN THE UNITED STATES DISTRICT COURT FOR THE EASTERN DISTRICT OF PENNSYLVANIA

ALEXANDRA JEWSEVSKYJ, on behalf of herself and all others similarly situated,
Plaintiff,

VS.

FINANCIAL RECOVERY SERVICES,

INC. and

NO. 15-CV-03041-JHS

LVNV FUNDING, LLC

and

CLASS ACTION

RESURGENT CAPITAL SERVICES, L.P. and

ALEGIS GROUP, LLC

Defendants

FINANCIAL RECOVERY SERVICES, INC.'S RESPONSES TO PLAINTIFF'S FIRST SET OF INTERROGATORIES

Defendant Financial Recovery Services, Inc. ("FRS" or "Defendant"), as and for its responses to Plaintiff's First Set of Interrogatories, states, objects and responds as follows:

INTERROGATORIES

1. State the name(s), business address(es) and job title(s) or capacity(ies) of the officer(s), employec(s) or agent(s) answering or providing any information used to answer these Interrogatories, and persons with knowledge of the facts raised in the Amended Complaint and Answer.

Answer: Brian Bowers, Defendants CEO/President assisted counsel in responding to Plaintiff's interrogatories.



Error! Unknown document property name.

2. Identify all communications between Defendant and Plaintiff. For each communication, set forth the date (and, if applicable the time) of the communication, the method of communication (e.g., telephone call, letter, etc.), who initiated the communication, to whom the communication was made, the employee or representative of Defendant who made the communication, and specifically what was communicated and/or said by each participant in the communication; and attach a copy of any documents (including any sound recordings) which relate to this interrogatory and your response.

Answer: Defendant objects to this request as overly broad, unduly burdensome, not relevant and not reasonably calculated to lead to the discovery of admissible evidence. Defendant further objects to this request as beyond the scope of this matter, as Plaintiff's claim is solely premised the receipt of FRS' letter dated January 15, 2015. Subject to and without waiving said objections, Defendant refers Plaintiff to its January 15, 2015 letter, which was sent to Plaintiff by FRS, via FRS' letter service provider, CompuMail, Inc.

3. Identify who drafted the template used to generate the January 15, 2015 letter attached to the Amended Class Complaint sent to Plaintiff and substantially similar letters to the Class, and attach all documents which relate to your answer.

Answer: Brian Bowers, drafted the letter.

4. Identify every person with knowledge of facts that bear on the accuracy or inaccuracy of the allegations of the Amended Class Complaint and set forth in detail that person's knowledge; attach any documents which relate to this interrogatory and your response.

Answer: Defendant objects to this request as overly broad, unduly burdensome, not relevant and not reasonably calculated to lead to the discovery of admissible evidence.

Subject to and without waiving said objections, Defendant states that each named party has knowledge as to the accuracy of the allegations.

5. Identify any and all documents in your possession, including electronic documents such as emails, which address or bear upon the size, font, readability, placement and/or format of the validation rights notice (contemplated by 15 U.S.C. §1692g) utilized in your collection letters, and attach all documents which relate to your answer.

Answer: Defendant objects to this request as overly broad, unduly burdensome, not relevant and not reasonably calculated to lead to the discovery of admissible evidence. Subject to and without waiving said objections, Defendant is not in possession of any documents indicating that the font sized used in the letter at issue was not appropriate.

6. Identify all other claims or lawsuits by any consumer or administrative agency against Defendant concerning the placement and size of the validation rights notice (contemplated by 15 U.S.C. §1692g) utilized in your collection letters, and attach all documents which relate to your answer.

Answer: Defendant objects to this request as overly broad, unduly burdensome, not relevant and not reasonably calculated to lead to the discovery of admissible evidence. Defendant further objects to this request as calling for information available to Plaintiff via online records. Subject to and without waiving said objections, Defendant does not recall any other lawsuits asserting that its placement or font size of the validation notice was in violation of the FDCPA.

7. State the name and address of Defendant's liability insurer for the last three years and the dates of coverage, type, and policy numbers of each liability insurance policy.

Answer: Defendant objects to this request as overly broad, unduly burdensome, not relevant and not reasonably calculated to lead to the discovery of admissible evidence. Defendant further objects to this request as it has not tendered the defense of this claim to

8. Describe the procedures utilized by Defendant to avoid violation of the Fair Debt Collection Practices Act related to the placement and size of the validation rights notice (contemplated by 15 U.S.C. §1692g) and attach any documents which relate to this interrogatory and your response.

Answer: Defendant drafts letters that complies with the FDCPA and then the letters are vetted by collection notice review counsel authorized by ACA International.

9. Identify all individuals Defendant intends to call at a hearing or trial in this matter, including any expert witness, and set forth the basis of each person's proposed testimony; attach any documents which relate to this interrogatory and your response.

Answer: Defendant objects to this request as premature. Subject to and without waiving said objections, Defendant anticipates calling Plaintiff and Brian Bowers. Discovery continues and FRS reserves the right to supplement this response.

10. Please state the factual basis for any affirmative defenses asserted by Defendant.

Answer: Defendant refers Plaintiff to these responses and states that any affirmative defense speaks for itself.

11. Identify all experts, consulted or retained in this matter, their curriculum vitaes, and identify the full basis for any opinion.

Answer: None at this time. Discovery continues.

Error! Unknown document property name.

any insurance provider.

AS TO INTERROGATORY RESPONSES:

Brian Bowers

Sworn to and subscribed to before me this 27 day of January, 2016

Notary Public

SAMANTHA ANN RIBELIN
Notary Public-Minnesota
My Commission Expires Jan 31, 2020

IN THE UNITED STATES DISTRICT COURT FOR THE EASTERN DISTRICT OF PENNSYLVANIA

ALEXANDRA JEWSEVSKYJ, on behalf of herself and all others similarly situated,

Plaintiff,

vs.

FINANCIAL RECOVERY SERVICES,

INC, and

NO. 15-CV-03041-JHS

LVNV FUNDING, LLC

and

CLASS ACTION

RESURGENT CAPITAL SERVICES, L.P. and

ALEGIS GROUP, LLC

Defendants

FINANCIAL RECOVERY SERVICES, INC.'S RESPONSES TO PLAINTIFF'S FIRST REQUEST FOR PRODUCTION OF DOCUMENTS

Defendant Financial Recovery Services, Inc. ("FRS" or "Defendant"), as and for its responses to Plaintiff's First Request for Production of Documents, states, objects and responds as follows:

DOCUMENTS TO BE PRODUCED

1. All documents identified or required to be identified in Defendant's Rule 26 Disclosures.

Answer: Defendant refers Plaintiff to its letter attached to Plaintiff's Complaint and the documents it filed as Doc. No. 7-2.

2. All documents, including electronic documents, which address or bear on the creation, design and sending of the January 15, 2015 collection letter attached as Exhibit A to the Amended Class Complaint.

Answer: Defendant objects to this request as overly broad, unduly burdensome, not relevant and not reasonably calculated to lead to the discovery of admissible evidence.

3. All documents, including any policies or procedures, which address or bear on the creation, design and sending of the January 15, 2015 collection letter attached as Exhibit A to the Amended Class Complaint.

Answer: Defendant objects to this request as overly broad, unduly burdensome, not relevant and not reasonably calculated to lead to the discovery of admissible evidence.

4. All documents, including policies or procedures, which address or bear upon the creation and design of the letter template used to create the January 15, 2015 collection notice attached as Exhibit A to the Amended Class Complaint.

Answer: Defendant objects to this request as overly broad, unduly burdensome, not relevant and not reasonably calculated to lead to the discovery of admissible evidence.

5. All documents, including policies or procedures, which address or bear upon the size, font, readability, placement and/or format of the validation notice (as required by 15 U.S.C. §1692g) in your collection letters.

Answer: Defendant objects to this request as overly broad, unduly burdensome, not relevant and not reasonably calculated to lead to the discovery of admissible evidence. Subject to and without waiving said objections, FRS does not possess documents responsive to this request as font and size are not referenced or dictated by 15 U.S.C. § 1692g.

6. All documents provided to you by any of the other defendants which address or bear upon the size, font, readability, placement and/or format of the validation notice (as required by 15 U.S.C. §1692g) in your collection letters.

Answer: None. No other defendant had any control over the creation of and use of the letter herein at issue.

7. Any and all correspondence between Defendant and Plaintiff.

Answer: Defendant objects to this request as overly broad, unduly burdensome, not relevant and not reasonably calculated to lead to the discovery of admissible evidence. Defendant further objects to this request as beyond the scope of this matter, as Plaintiff's claim is solely premised the receipt of FRS' letter dated January 15, 2015. Subject to and without waiving said objections, Defendant refers Plaintiff to its January 15, 2015 letter.

8. Emails, tapes, records and logs of any communications between you and Plaintiff.

Answer: Defendant objects to this request as overly broad, unduly burdensome, not relevant and not reasonably calculated to lead to the discovery of admissible evidence. Defendant further objects to this request as beyond the scope of this matter, as Plaintiff's claim is solely premised the receipt of FRS' letter dated January 15, 2015. Subject to and without waiving said objections, Defendant refers Plaintiff to its January 15, 2015 letter.

9. Emails, tapes, records and logs of <u>any</u> communications between you and others in connection with the debt claimed due from Plaintiff.

Answer: Defendant objects to this request as overly broad, unduly burdensome, not relevant and not reasonably calculated to lead to the discovery of admissible evidence. Defendant further objects to this request as beyond the scope of this matter, as Plaintiff's claim is solely premised the receipt of FRS' letter dated January 15, 2015. Subject to and

without waiving said objections, Defendant refers Plaintiff to the collection notes attached hereto, which include the information provided by Resurgent Capital Services to Defendant at placement of the account at issue.

10. Your file(s) containing any documents relating to Plaintiff or the collection of Plaintiff's account claimed due.

Answer: Defendant objects to this request as overly broad, unduly burdensome, not relevant and not reasonably calculated to lead to the discovery of admissible evidence. Defendant further objects to this request as beyond the scope of this matter, as Plaintiff's claim is solely premised the receipt of FRS' letter dated January 15, 2015. Subject to and without waiving said objections, Defendant refers Plaintiff to its January 15, 2015 letter and its collection notes.

11. All internal and external documents relating to your policy and practices of insuring compliance with the validation notice requirements of the Fair Debt Collection Practices Act ("FDCPA").

Answer: None, as it relates to Plaintiff's claim.

12. Attach hereto a copy of each document constituting or evidencing all lawsuits or administrative actions against you filed in the last five years which allege violations of the FDCPA § 1692g, and any decisions reached in each action.

Answer: Defendant objects to this request as overly broad, unduly burdensome, not relevant and not reasonably calculated to lead to the discovery of admissible evidence. Defendant further objects to this request as calling for information available to Plaintiff via online records. Subject to and without waiving said objections, Defendant does not recall any other lawsuits asserting that its placement or font size of the validation notice was in violation of the FDCPA.

13. All expert reports and all documents furnished to or relied upon by any expert.

Answer: None at this time. Discovery continues.

14. All documents you intend to introduce at trial.

Answer: Defendant anticipates introducing its letter and any exhibits it has filed in this matter to date. Discovery continues.

15. All witness statements.

Answer: None at this time. Discovery continues.

16. Any and all documents which were used to, referred to, relied upon or related to Defendant's Responses to Plaintiff's Interrogatories.

Answer: Defendant refers Plaintiff to its collection letter at issue and exhibits filed as Doc. No. 7-2.

MARSHALL DENNEMEY WARNER COLEMANA GOGGIN, P.C.

RONALD M. METCHO 2000 Market Street, Suite 2300 Philadelphia, PA 19103 (215) 575-2595 / (215) 575-0856 (f)

rmmetcho@mdwcg.com Attorneys for Defendants

Financial Recovery Services, Inc.

Dated: February 3, 2016

IN THE UNITED STATES DISTRICT COURT FOR THE EASTERN DISTRICT OF PENNSYLVANIA

ALEXANDRA JEWSEVSKYJ, on behalf of herself and all others similarly situated,
Plaintiff,

VS,

FINANCIAL RECOVERY SERVICES,

INC, and

NO. 15-CV-03041-JHS

LVNV FUNDING, LLC

and

CLASS ACTION

RESURGENT CAPITAL SERVICES,

L.P. and

ALEGIS GROUP, LLC

Defendants

CERTIFICATE OF SERVICE

I, Ronald M. Metcho, Esq. do hereby certify that Defendant, Financial Recovery Services, Inc.'s Responses and Objections to Plaintiff's First Set of Requests for Production of Documents was served on the below listed counsel for Plaintiff via electronic mail and U.S. mail on February 3, 2016.

Andrew M. Milz, Esq. Flitter Milz, PC 450 N. Narberth Ave, Suite 101 Narberth, PA 19072 amilz@consumerslaw.com

MARSHALL DENNEHEY WARNER COLEMAN & GOOGIN, P.C.

RONALD M. METCHO Attorneys for Defendants

Financial Recovery Services, Inc.

FRS093-0302-671451083-00336-338

4634307215039 **DEPT 813** PO BOX 4115 CONCORD CA 94524

T IR ENKE DENE NATE IN TIME EURE HIN DIERE HAN ERNI DETE HATE INTELVIELE HIN ERNE ENDE HIN ER DE HIN FERF

RETURN SERVICE REQUESTED

March 3, 2015 lmiiidoodhalalalalalahadidbalalaalii

> ALEXANDRA JEWSEVSKYJ 4743 WORTH ST PHILADELPHIA PA 19124-2813



FINANCIAL RECOVERY SERVICES, INC.

P.O. Box 385908 Minneapolis, MN 55438-5908 1-866-472-0312

CURRENT CREDITOR: LYNY FUNDING LLC
ORIGINAL CREDITOR: CREDIT ONE BANK, N.A.
REGARDING: MHC RECEIVABLES, LLC
ACCOUNT NUMBER: XXXXXXXXXXXXXY9706
DATE OF LAST PAYMENT: 02/24/09
CHARGE-OFF DATE: 10/23/09
DATE FIRST DELINQUENT: 04/22/09

BALANCE ITEMIZATION PRINCIPAL BALANCE: \$558.34 INTEREST BALANCE: \$569.66 BALANCE DUE: \$1128.00 FRS FILE NUMBER: 129 ON-LINE PIN NUMBER: 192

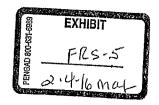
(Used to access and view your file on WWW.FIN-REC.COM)

- () Our office will allow you to settle your account for 45.00% of the above referenced balance for a total payment of \$507.60. You can pay this in 2 payments and we request the first payment within 35 days after receipt of this letter and the payments can be no more than 30 days apart. If you need additional time to respond to this offer, please contact us. Upon receipt and clearance of these two payments of \$253.80, this account will be considered settled in full for less than the full balance and you will be released of all liability to the creditor relative to the above listed account. We are not obligated to renew this offer.; or
- () Our office will allow you to settle your account for 50,00% of the above referenced balance for a total payment of \$564.00. You can pay this in 3 payments and we request the first payment within 35 days after receipt of this letter and the payments can be no more than 30 days agant. If you need additional time to respond to this offer, please contact us. Upon receipt and clearance of these three payments of \$188.00, this account will be considered settled in full for less than the full balance and you will be released of all liability to the creditor relative to the above listed account. We are not obligated to renew this offer.
- settlement offers may have tax consequences. We recommend that you consult independent tax course) of your own choosing if you desire advice about any tax consequences which may result from this settlement. FRS is not a law firm and FRS will not initiate any legal proceedings or provide you with legal advice. The offers of settlement in this letter are merely offers to resolve your account for less than the balance due.

For assistance, please feel free to call us at the toll free number listed below or use our online consumer help desk. FRS now accepts some forms of payment online at www.lin-rec.com. See your online access PIN above. If you are sending your payment by overnight delivery, please use the following address: 4510 W. 77th St., Suite 200, Edina, MN 55435

Sincercly, KEVIN OMBARA Account Manager Toll Free: 1-866-472-0312

This is an attempt to collect a debt. Any information obtained will be used for that purpose. This communication is from a debt collector. See reverse side for important information. Office hours are: Monday-Thursday, 7am to 8pm; Friday 7am to 5pm; Saturday 7am to noon. See reverse side for more information.



NOTE: ANY CHECK RETURNED FOR INSUFFICIENT FUNDS OR ACCOUNT CLOSED WILL BE ASSESSED A \$15.00 CHARGE.

The second of th	Detach Coupon And Mail Payment		
1 OF 3 FRS File #: 15.5.29	PRS File #: 429	FRS File #: March 29	
1-866-472-0312 Current Balance: \$1128.00	1-866-472-0312 Current Balance: \$1128.00	1-866-472-0312 Current Balance: \$1128.00 Amount enclosed:	
Amount enclosed:	Amount enclosed: Home phone:	Home phone:	
Work phone: Cell phone:	Work phone: Cell phone:	Cell phone: Financial Recovery Services, Inc.	
Pinancial Recovery Services, Inc. P.O. Box 385908 Minneapolis, MN 55438-5908 Letter Code Sent: 093	Financial Recovery Services, Inc. P.O. Box 385908 Minneapolis, MN 55438-5908 Letter Code Sent: 093	P.O. Box 385908 Minneapolis, MN 55438-5908 Letter Code Sent: 093	

FRS093-0302-571451063-00336-336

We are required under certain State and Local Laws to notify consumers of those States or Localities of the following rights. This list dog not contain a complete list of the rights consumers have under Federal, State, or Local Laws.

ADDITIONAL INFORMATION FOR CALIFORNIA RESIDENTS

The state Rosenthal Fair Debt Collection Practices Act and the federal Fair Debt Collection Practices Act require that, except under unusual obscene language. Collectors may not use faise or misleading statements or call you at work if they know or have reason to know that you may not collectors may contact another personal calls at work. For the most part, collectors may not tell another person, other than your attorney or spouse, about your debt. Collectors may contact another person to confirm your location or enforce a judgment. For more information about debt collection activities, you may contact the Federal Trade Commission at 1-877-FTC-HELP or www.ftc.gov.

ADDITIONAL INFORMATION FOR COLORADO RESIDENTS
FOR INFORMATION ABOUT THE COLORADO FAIR DEBT COLLECTION PRACTICES ACT, SEE www.coloradoattorneygeneral.gov/ca

COLORADO OFFICE LOCATION: 27 NORTH WILLERUP, SUITE B, MONTROSE, CO 81401 LOCAL PHONE: 970-249-7514 TOLL-FREE PHONE: 1-866-436-4766

A CONSUMER HAS THE RIGHT TO REQUEST IN WRITING THAT A DEBT COLLECTOR OR COLLECTION AGENCY CEASE FURTHER COMMUNICATIONS WITH THE CONSUMER. A WRITTEN REQUEST TO CEASE COMMUNICATION WILL NOT PROHIBIT THE DEBT COLLECTOR OR COLLECTION AGENCY FROM TAKING ANY OTHER ACTION AUTHORIZED BY LAW TO COLLECT THE DEBT.

ADDITIONAL INFORMATION FOR MASSACHUSETTS RESIDENTS

NOTICE OF IMPORTANT RIGHTS:

YOU HAVE THE RIGHT TO MAKE A WRITTEN OR ORAL REQUEST THAT TELEPHONE CALLS REGARDING YOUR DEBT NOT BE MADE TO YOU AT YOUR PLACE OF EMPLOYMENT. ANY SUCH ORAL REQUEST WILL BE VALID FOR CHAY TELLING YOU WILL SEE YOU PROVIDE WRITTEN CONFIRMATION OF THE REQUEST POSTMARKED OR DERIVERED WITHIN SEVER DAYS OF SUCH REQUEST. YOU MAY TELLIFICATION OF THE PROVIDE THE PROVIDE THE PROVIDE THE PROVIDE OF SUCH REQUEST. YOU MAY IF YOU WISH TO DISCUSS THIS MATTER, PLEASE CALL US DIRECT, BETWEEN THE HOURS OF SUM, AND THE COST, AT THE NUMBER LISTED ON THE FRONT OF THIS NOTICE. MASSACHUSETTS RESIDENT OFFICE ADDRESS IS: 5230 WALL ON ST, WEST ROXBURY, MA 02132 WITH OFFICE HOURS: M-TH 10AM-3PM.

ADDITIONAL INFORMATION FOR MINNESOTA RESIDENTS THIS COLLECTION AGENCY IS LICENSED BY THE MINNESOTA DEPARTMENT OF COMMERCE.

ADDITIONAL INFORMATION FOR NEW YORK CITY RESIDENTS This collection agency is Ilcensed by the New York City Department of Consumer Affairs. The license number is 1015506.

ADDITIONAL INFORMATION FOR NORTH CAROLINA RESIDENTS North Carolina Department of Insurance permit number: 3917.

ADDITIONAL INFORMATION FOR TENNESSEE RESIDENTS This collection agency is licensed by the Collection Service Board of the State Department of Commerce and Insurance.

ADDITIONAL INFORMATION FOR WISCONSIN RESIDENTS This collection agency is licensed by the Division of Banking in the Wisconsin Department of Financial Institutions, 30% of

NOTICE TO ALL CONSUMERS

Our staff is trained to conduct themselves in a businesslike and professional manner, and to leave you with a positive experience or dealing with our Company. If you have a complaint, criticism, suggestion, or compliment about the way we are collecting this debt, please with the set P.O. Box 385908, Minneapolis, MN 55438-5908, email us at compliance @fin-rec.com, submit on-line at www.fin-rec.com, or call us a leave you with a positive experience or dealing with our 385908, Minneapolis, MN 55438-5908, email us at compliance @fin-rec.com, submit on-line at www.fin-rec.com, or call us a leave you with a positive experience or dealing with our 385908, Minneapolis, MN 55438-5908, email us at compliance @fin-rec.com, submit on-line at www.fin-rec.com, or call us a leave you with a positive experience or dealing with our 385908, Minneapolis, MN 55438-5908, email us at compliance @fin-rec.com, submit on-line at www.fin-rec.com, or call us a leave you with a positive experience or dealing with our 385908, Minneapolis, MN 55438-5908, email us at compliance @fin-rec.com, submit on-line at www.fin-rec.com, or call us a leave you with a positive experience or dealing with our 385908, which is a leave you with a positive experience or dealing with our 385908, which is a leave you with a positive experience or dealing with our 385908, which is a leave you with a positive experience or dealing with our 385908, which is a leave you with a positive experience or dealing with our 385908, which is a leave you with a positive experience or dealing with our 385908, which is a leave you with a positive experience or dealing with your and you with a positive experience or dealing with your and you with a positive experience or dealing with your and you with a positive experience or dealing with your and you with your and you with your and

Federal Law prohibits certain methods of debt collection, and requires that we treat you fairly. You can stop us from contacting you by writing a letter to us that tells us to stop contact or that you refuse to pay the debt. Sending such a letter does not make the debt go away if you owe it. Once we receive your letter, we may not contact you again, except to let you know that there won't be any more contact or that we intend to take a specific action.

The Federal Trade Commission (FTC) and the Consumer Financial Protection Bureau (CFPB) enforces the Fair Debt Collection Practices Act (FDCPA). If you have an unresolved complaint about the way we are collecting your debt, please contact the ftc online at www.fig.gov, by phone at 1-877-ftc-help; or by mail at 600 Pennsylvania Ave NW, Washington, DC 20580. You can reach the CFPB online at www.consumerfinance.gov or by phone at (855) 411-CFPB (2372).

When you provide a check as payment, you authorize us either to use information from your check to make a one-time electronic fund transfer from your account or to process the payment as a check transaction.

Case 2:15-cv-03041-JHS Document 30-3 Filed 06/03/16 Page 88 of 90

Case 2:15-cv-03041-JHS Document 7-1 Filed 09/04/15 Page 1 of 2

07/02/2013 6 2:31 - CV-06520-WJM-MF Document 1 Filed 11/04/11 Page 13 of 13 Page ID: 2132 FINANCIAL RECOVERY SERVICES, INC. 8880068611066 P.O. Box 385908 Minneapolla, MN 55438-5908 DONCORD CA 94524 1-866-415-2398 I REPUT AND RED HI WAN AND RAT ITEL TYEN COLD WILL HAN STELLEN TOU LIK MAN Return Service Requested June 13, 2011 Madadallandafidaladladladladladladl JOSEPH ARDINO 475 RAGLAND DR **ROSELLE PARK NJ 07204-2417** OLIENT: DELL FINANCIAL SERVICES, 001-TERT CURRENT CREDITOR; DELL FINANCIAL SERVICES L.L.C. REGARDING: DELL-FINANCIAL SERVICES L.L.C. ACCOUNT NUMBER: XXXXXXXXXXXXXXXX9994 BALANCE: \$2654.04 ******INITIAL NOTIFICATION****** THE ACCOUNT(6) LISTED ABOVE HAVE BEEN ASSIGNED TO THIS AGENCY FOR COLLECTION, WE ARE A PROFESSIONAL COLLECTION AGENCY ATTEMPTING TO COLLECT A DEST. ANY INFORMATION WE OBTAIN WILL BE USED AS A BASIS TO ENFORCE COLLECTION OF THIS DEST. YOU OWE \$2854.04. FOR FURTHER INFORMATION, WRITE THE UNDERSIGNED OR CALL 1-888-416-2398. UNLESS YOU NOTIFY THIS OFFICE WITHIN 30 DAYS AFTER RECEIVING THIS NOTICE THAT YOU DISPUTE THE VALIDITY OF THIS DEBT OR ANY PORTION THEREOF, THIS OFFICE WILL ASSUME THIS DEBT IS VALID. IF YOU NOTIFY THIS OFFICE IN WRITING WITHIN 30 DAYS AFTER RECEIVING THIS NOTICE THAT YOU DISPUTE THE VALIDITY OF THIS DEBT OR ANY PORTION THEREOF, THIS OFFICE WILL OBTAIN VERIFICATION OF THE DEBT OR OBTAIN A COPY OF A JUDGMENT AND MAIL YOU A COPY OF SUCH JUDGMENT OR VERIFICATION, IF YOU REQUEST THIS OFFICE IN WRITING WITHIN 30 DAYS AFTER RECEIVING THIS NOTICE THIS OFFICE WILL PROVIDE YOU WITH THE NAME AND ADDRESS OF THE ORIGINAL CREDITOR, IF DIFFERENT FROM THE CURRENT CREDITOR. THIS COMMUNICATION IS FROM A DEBT COLLECTION AGENCY LICENSED BY THE MINNESOTA DEPARTMENT OF COMMERCE. SINCERELY, JAMIE VANHALL ACCOUNT MANAGER TOLL FREE: 1-885-415-2398 THIS IS AN ATTEMPT TO COLLECT A DEBT. ANY INFORMATION OBTAINED WILL BE USED FOR THAT PURPOSE. THIS COMMUNICATION IS FROM A DEBT COLLECTOR. SEE REVERSE SIDE FOR IMPORTANT INFORMATION. Office hours are: Monday-Thursday, 7am to 5pm; Friday 7am to 5pm; Saturday 7am to noon, ""DETAOH AND RETURN THIS PORTION OF THIS NOTICE WITH YOUR PAYMENT" NOTE: ANY CHECK RETURNED FOR INSUFFICIENT FUNDS OR ACCOUNT CLOSED WILL BE ASSESSED A \$15.00 CHARGE. AMOUNT ENCLOSED: TOTAL BALANCE DUE: \$2854,04 HOME PHONE: FRS File#: WORK PHONE: **EXHIBIT** 88 FINANOIAL RECOVERY SERVICES, INC. PENGAD 800-631 TOLL FREE: 1-868-415-2398 P.O. BOX 385908 JOSEPH ARDINO MINNEAPOLIS, MN 55438-5908 475 RAGLAND DR ROSELLE PARK NJ 07204-2417 2.14-16 MU հենոնում անուն են անուն են հայտուն հանձեր և հանձեր և հանձեր և հայտուն անուն անուն անուն անուն անուն անուն և հա

EXHIBIT

DEPT 813	FINANCIAL RECOVERY SERVICES, INC.
PO BOX 4115 CONCORD CA 94524	P.O. Box 385908 Minneapolis, MN 55438-5908 I-877-902-5064
RETURN SERVICE REQUESTED . October 18, 2012	CLIENT: RESURGENT CAPITAL SERVICES LP CURRENT CREDITOR: ASCENT CARD SERVICES LLC ORIGINAL CREDITOR: PLAINS COMMERCE BANK REGARDING: PLAINS COMMERCE BANK ACCOUNT NUMBER: DATE OF LAST PAYMENT CHARGE-OFF DATE OF
	BALANCE ITEMUZATION PRINCIPAL BALANCE: (INTEREST BALANCE: S BALANCE DUE: S ON-LINE PIN NUMBER: (Used to access and view your file on WWW,FIN-REC,COM)
DI EARD DE ADVICED THAT A COENT OF THE CENTRAL I CENTRE DISCUSSION OF THE COURSE OF TH	
PLEASE BE ADVISED THAT ASCENT CARD SERVICES LLC THE CURRENT CRABOVE. THE CURRENT SERVICER OF THE ACCOUNT, RESURGENT CAPITAL AS OF THE DATE OF THIS LETTER, YOU OWE BECAUSE OF INTERES YOU PAY MAY BE GREATER. HENCE, IF YOU MAY ALL AMOUNT SHOWN AF CHECK, IN WHICH EVENT WE WILL INFORM YOU BEFORE DEPOSITING THE WE ARE AUTHORIZED TO OFFER YOU THE OPPORTUNITIES LISTED BELOW!	TETHAT MAY VARY FROM DAY TO DAY, THE AMOUNT DUR ON THE DAY BOVE, AN ADJUSTMENT MAY BE NECESSARY AFTER WE RECEIVE YOUR CHECK FOR COLLECTION.
 () MY ACCOUNT WILL BE PAID IN FULL BY A ONE-TIME PAYMENT E () MY ACCOUNT WILL BE SETTLED IN FULL BY A ONE-TIME PAYMENT OF WAYMENT OF WAYM	QUAL TO THE BALANCE; OR NT EQUIVALENT TO 50,00% OF THE ADOVE REFERENCED BALANCE IN THE
3. () MY ACCOUNT WILL BE SETTLED IN FULL BY THREE ECONS REFERENCED BALANCE FOR A TOTAL REPAYMENT OF	ECUTIVE MONTHLY PAYMENTS EQUIVALENT TO 65.00% OF THE ABOVE
() I WILL MAKE A MONTHLY PAYMENT THAT IS AFFORDABLE TO M ACCOUNT IS PAID IN FULL OR ANOTHER AGREEMENT IS NEGOTIA MONTH.	E AT THIS TIMB AS POLLOWS, I WILL PAYS TED. PAYMENTS WILL BE SENT ON OR BEFORE THE OPEACH
PLEASE MARK YOUR CHOICE WITH AN "X" IN THE SPACE PROVIDED AND F	ORWARD WITH YOUR PAYMENT TO THE ADDRESS LISTED BELOW. YOU
OPPORTUNITIES LISTED ABOVE DO NOT AFFECT YOUR RIGHTS DESCRIBED IF YOU HAVE ANY QUESTIONS OR WISH TO DISCUSS YOUR ACCOUNT W	BBLOW. ITH ONE OF OUR REPRESENTATIVES PLEASE CALL US AT THE TOLL FREE NOW ACCEPTS SOME FORMS OF PAYMENT ONLINE AT WWW.FIN-REC.COM.
NOMBER DISTRICTED DELOW OR USE OUR ONLINE CONSUMER HELP DESK, FRS JUNLESS YOU NOTIFY THIS OFFICE WITHIN 30 DAYS AFTER RECEIVING THIS FHEREOF, THIS OFFICE WILL ASSUME THIS DEBT IS VALID. IF YOU NOTIFY	NOW ACCEPTS SOME FORMS OF PAYMENT ONLINE AT WWW.FIN-REC.COM. NOTICE THAT YOU DISPUTE THE VALIDITY OF THE DEET OR ANY PORTION
THAT YOU DISPUTE THE VALIDITY OF THIS DEBT OR ANY PORTION THER PAPER RECEIVING THIS NOTION THE NOTION THER APPER RECEIVING THIS NOTION THIS OFFICE WILL BE OUT THE VALUE OF THE NOTION THE	NOW ACCIPTS SOME FORMS OF PAYMENT ONLINE AT WWW.FIN-REC.COM. NOTICE THAT YOU DISPUTE THE VALIDITY OF THE DEBT OR ANY PORTION THIS OFFICE IN WRITING WITHIN 30 DAYS AFTER RECEIVING THIS NOTICE EQF, THIS OFFICE WILL OBTAIN VERIFICATION OF THE DEBT OR OBTAIN A TERIFICATION. IF YOU REQUEST THIS OFFICE IN WRITING WITHIN 30 DAYS IF NAME AND ADDRESS OF THE ORIGINAL CREDITOR, IF DIFFERENT FROM
RINGERELY.	III NAME AND ADDRESS OF THE ORIGINAL CREDITOR, IF DEFERENT FROM
RÓN RÍMAÚ COCOUNT MANAGER COLL FRIE: 1-877-902-5064	
THIS IS AN ATTEMPT TO COLLECT A DEBT. ANY INFOR THIS COMMUNICATION IS I	MATION OBTAINED WILL BE USED FOR THAT PURPOSE.
SEE REVERSE SIDE FOR IM Office hours are: Monday-Thursday, 7am to 8p	PORTANT INFORMATION.
	\$ FP5-7
	m; Friday 7am to 5pm; Saturday 7am to noon. FRS-7 2-4-16 Mal
NOTE: ANY CHECK PETUDNED FAR NOW CETCACT	F THIS NOTICE WITH YOUR PAYMENT.
NOTE: ANY CHECK RETURNED FOR INSUFFICIENT FUNDS O	
Amount Enclosed:	PLEASE CHECK YOUR PAYMENT OPTION BELOW: () PAID IN FULL () SETTLED IN FULL () SETTLED IN 3 BOUAL FALLENTS
Home Phone:	() SETTLED IN 3 EQUAL PARTIES TOTALING - () MONTHLY PARTIES PLAN OF; BY OF BACIJ MONTH
Work Phone:	\$BYOF PACIT MONTH
FINANCIAL RECOVERY SERVICES, INC.	TOTAL BALANCE DUE: COMPA
P.O. BOX 385908	PRS File#: (
MINNEAPOLIS, MN 55438-5908 http://dulululldah.hhhhhhhhhhhhhhhhhhhhhhhhhhhhhhhhhh	10th 1 (San 1 San
	The state of the s

KELA.

We are required under certain State and Local Laws to notify consumers of those States or Localities of the following rights. This list does not contain a complete list of the rights consumers have under Federal, State, or Local Laws.

ADDITIONAL INFORMATION FOR CALIFORNIA RESIDENTS

The state Rosenthal Fair Debt Collection Practices Act and the federal Fair Debt Collection Practices Act require that, except under unusual circumstances, collectors may not contact you before 8 a.m. or after 9 p.m. They may not harass you by using threats of violence or arrest or by using obscene language. Collectors may not use false or misleading statements or call you at work if they know or have reason to know that you may not receive personal calls at work. For the most part, collectors may not tell another person, other than your attorney or spouse, about your debt. Collectors may contact another person to confirm your location or enforce a judgment. For more information about debt collection activities, you may contact the Federal Trade Commission at 1-877-FTC-HELP or www.ftc.gov.

ADDITIONAL INFORMATION FOR COLORADO RESIDENTS

FOR INFORMATION ABOUT THE COLORADO FAIR DEBT COLLECTION PRACTICES ACT, SEE www.coloradeattorneyggneral.gov/ca

COLORADO OFFICE LOCATION: 717 17TH STREET, SUITE 2300, DENVER, CO 80202, PHONE: 1-866-436-4766

A CONSUMER HAS THE RIGHT TO REQUEST IN WRITING THAT A DEBT COLLECTOR OR COLLECTION AGENCY CEASE FURTHER COMMUNICATIONS WITH THE CONSUMER. A WRITTEN REQUEST TO CEASE COMMUNICATION WILL NOT PROHIBIT THE DEBT COLLECTOR OR COLLECTION AGENCY FROM TAKING ANY OTHER ACTION AUTHORIZED BY LAW TO COLLECT THE DEBT.

ADDITIONAL INFORMATION FOR MASSACHUSETTS RESIDENTS

NOTICE OF IMPORTANT RIGHTS:

YOU HAVE THE RIGHT TO MAKE A WRITTEN OR ORAL REQUEST THAT TELEPHONE CALLS REGARDING YOUR DEBT NOT BE MADE TO YOU AT YOUR PLACE OF EMPLOYMENT. ANY SUCH ORAL REQUEST WILL BE VALID FOR ONLY TEN DAYS UNLESS YOU PROVIDE WRITTEN CONFIRMATION OF THE REQUEST POSTMARKED OR DELIVERED WITHIN SEVEN DAYS OF SUCH REQUEST. YOU MAY TERMINATE THIS REQUEST BY WRITING TO THE DEBT COLLECTOR.

IF YOU WISH TO DISCUSS THIS MATTER, PLEASE CALL US DIRECT, BETWEEN THE HOURS OF 8 A.M. AND 5 P.M. CST, AT THE NUMBER LISTED ON THE FRONT OF THIS NOTICE. MASSACHUSETTS RESIDENT OFFICE ADDRESS IS: 5230 WASHINGTON ST, WEST ROXBURY, MA 02132 WITH OFFICE HOURS; M-TH 10AM-3PM,

ADDITIONAL INFORMATION FOR MINNESOTA RESIDENTS

THIS COLLECTION AGENCY IS LICENSED BY THE MINNESOTA DEPARTMENT OF COMMERCE.

ADDITIONAL INFORMATION FOR NEW YORK CITY RESIDENTS

This collection agency is licensed by the New York City Department of Consumer Affairs. The license number is 1015506.

ADDITIONAL INFORMATION FOR NORTH CAROLINA RESIDENTS

North Carolina Department of Insurance permit number: 3917.

ADDITIONAL INFORMATION FOR TENNESSEE RESIDENTS

This collection agency is licensed by the Collection Service Board of the State Department of Commerce and Insurance.

ADDITIONAL INFORMATION FOR WISCONSIN RESIDENTS

This collection agency is licensed by the Division of Banking, P.O. Box 7876, Madison, Wisconsin 53707.

NOTICE TO ALL CONSUMERS

Our staff is trained to conduct themselves in a businesslike and professional manner, and to leave you with a positive experience in dealing with our Company. Please call (866) 438-2860 with your criticisms, complaints, suggestions and compliments. To discuss the account, please call the number on the front of this letter.

FRS092-1017-299785773-03255-3255